

MGT602-SOLVED QUIZ MEGA FILE

Question # 1 of 15 (Start time: 01:33:25 AM) Total Marks: 1

Which one of the following makes formation of new ventures within a corporate structure difficult?

Select correct option:

Lack of intrapreneurial talent

Lack of freedom to make autonomous decisions

Lack of market opportunity

Lack of knowledge

Question # 2 of 15 (Start time: 01:34:15 AM) Total Marks: 1

Gazelles are the firms with:

Select correct option:

High growth rate

Moderate growth rate

Zero% growth rate

Low growth rate

Question # 3 of 15 (Start time: 01:34:33 AM) Total Marks: 1

Which one of the following is the process of entrepreneurs developing new products that over time make current products obsolete?

Select correct option:

Creative destruction

New business model

Anatomization

None of the given options

Question # 4 of 15 (Start time: 01:35:24 AM) Total Marks: 1

The entrepreneur must possess the abilities:

Select correct option:

Creative

Conceptualization

Understanding environment

All of the given options

Question # 5 of 15 (Start time: 01:36:09 AM) Total Marks: 1

The entrepreneur's _____ depends on his perception of the opportunity.

Select correct option:

Commitment to opportunity

Commitment of resources

Control of resources

Strategic orientation

Question # 6 of 15 (Start time: 01:37:15 AM) Total Marks: 1

Which of the following factors has allowed small companies to act like they are big ones?

Select correct option:

Competition

Economic development

Technology

Customers

Question # 7 of 15 (Start time: 01:37:44 AM) Total Marks: 1

Which one of the following system is necessary for expansion and elimination of intrapreneurial units?

Select correct option:

Management

Evaluation

Reward

Training

Question # 8 of 15 (Start time: 01:39:00 AM) Total Marks: 1

Which one of the following is NOT an intrapreneurial leadership characteristic?

Select correct option:

Understands environment

Encourage the team work

Not flexible

Persistent

Question # 9 of 15 (Start time: 01:39:31 AM) Total Marks: 1

An entrepreneur doing business within the national border is called:

Select correct option:

International entrepreneurship

Intrapreneurship

Domestic entrepreneurship

Imports

Question # 10 of 15 (Start time: 01:40:54 AM) Total Marks: 1

Which of the following is NOT a characteristic of an entrepreneur?

Select correct option:

Need for independence

Need for affiliation

Need for achievement

Risk taking

Question # 11 of 15 (Start time: 01:42:20 AM) Total Marks: 1
Individuals influencing an entrepreneur's career choice and style are known as:

Select correct option:

Role model

Moral-support network

Professional support network

Support system

Question # 12 of 15 (Start time: 01:42:48 AM) Total Marks: 1
Following are the types of foreign direct investment EXCEPT:
Select correct option:

Joint venture

Management contracts

Minority interest

Merger

Question # 13 of 15 (Start time: 01:44:14 AM) Total Marks: 1
GATT is established in 1947, under:
Select correct option:

Japan leadership

China leadership

U.S. leadership

U.K. leadership

Question # 14 of 15 (Start time: 01:44:56 AM) Total Marks: 1
Being one's own boss is a need of:
Select correct option:

Independence

Achievement

Affiliation

Authority

Question # 15 of 15 (Start time: 01:45:35 AM) Total Marks: 1
Generally, male entrepreneurs start their first venture in the age of:
Select correct option:

- Late 20s
- Early 30s**
- Late 30s
- Early 40s

Question # 1 of 15 (Start time: 01:59:48 AM) Total Marks: 1
Government can help in forming new venture by providing:
Select correct option:

- Finance
- Technology
- Infrastructure**
- Subsidiaries

Question # 2 of 15 (Start time: 02:00:51 AM) Total Marks: 1
The entrepreneur's _____ depends on his perception of the opportunity.
Select correct option:

- Commitment to opportunity
- Commitment of resources
- Control of resources
- Strategic orientation**

Question # 3 of 15 (Start time: 02:01:18 AM) Total Marks: 1
Following are the important aspects of international success EXCEPT:
Select correct option:

Planning
Diversification
Reporting
Control

Question # 4 of 15 (Start time: 02:02:14 AM) Total Marks: 1

The activity which occurs when the new venture is started are called:

Select correct option:

Motivation
Business skills
Departure point
Goal orientation

Question # 5 of 15 (Start time: 02:02:48 AM) Total Marks: 1

Which one of the following culture that has a climate and reward system that favor conservative decision making?

Select correct option:

Entrepreneurial
Intrapreneurial
Corporate
None of the given options

Question # 6 of 15 (Start time: 02:03:45 AM) Total Marks: 1

Which of the following areas are preferred by women entrepreneurs?

Select correct option:

Administration
Utilities
Manufacturing
None of the above

Question # 7 of 15 (Start time: 02:05:14 AM) Total Marks: 1

In stage of responsibility allocation process the entrepreneur follows:

Select correct option:

Highly centralized decision making process

Highly decentralized decision making process

Somewhat centralized decision making process

No particular standard

Question # 8 of 15 (Start time: 02:06:15 AM) Total Marks: 1

An individual's need to be recognized is called:

Select correct option:

Need for independence

Need for affiliation

Need of fame

Need for achievement

Question # 9 of 15 (Start time: 02:07:02 AM) Total Marks: 1

Selling goods to another country through a person in the entrepreneur's home country is known as:

Select correct option:

Trading

Direct export

Indirect export

Domestic sales

Question # 10 of 15 (Start time: 02:08:31 AM) Total Marks: 1

Which of the following factors does not affect a person for being an entrepreneur?

Select correct option:

Family background

Education

Personal values

Gender

Question # 11 of 15 (Start time: 02:09:31 AM) Total Marks: 1

Which of the following firm achieves modest growth:

Select correct option:

High potential growth firm

Foundation firm

Life style

Public company

Question # 12 of 15 (Start time: 02:10:59 AM) Total Marks: 1

There is evidence that an entrepreneur usually has

_____ parents.

Select correct option:

Self employed

Discouraged

Non supportive

Strict

Question # 13 of 15 (Start time: 02:11:28 AM) Total Marks: 1

In some countries, point of purchase displays are not allowed in retail stores. Such differences are studied by international entrepreneurs under _____ environment.

Select correct option:

Economic

Political

Cultural

Technological

Question # 14 of 15 (Start time: 02:12:30 AM) Total Marks: 1

An ice cream producing company merges with a cotton spinning company this merger is an example of:
Select correct option:

Diversified activity merger

Product extension merger
Market extension merger
Vertical merger

Question # 15 of 15 (Start time: 02:13:57 AM) Total Marks: 1
Which one of the following is a sound strategic option for an entrepreneur when synergy is present?
Select correct option:

Merger

Joint venture
Minority interest
Majority interest

Question # 1 of 15 (Start time: 02:39:45 AM) Total Marks: 1
According to McClelland's need theory, entrepreneurs possess which of the following needs?
Select correct option:

Need for achievement

Need for power
Need for affiliation
Need for esteem

Question # 2 of 15 (Start time: 02:41:07 AM) Total Marks: 1
Which one of the following culture that has a climate and reward system that favor conservative decision making?
Select correct option:

Entrepreneurial

Intrapreneurial

Corporate

None of the given options

Question # 3 of 15 (Start time: 02:41:39 AM) Total Marks: 1

Which of the following statements about the intrapreneurial climate is (are) true?

Select correct option:

Trial and error are discouraged.

Resources of the firm need to be available and easily accessible

A multidisciplinary approach is discouraged.

Failures are not allowed

Question # 4 of 15 (Start time: 02:42:25 AM) Total Marks: 1

GATT is established in 1947, under:

Select correct option:

Japan leadership

China leadership

U.S. leadership

U.K. leadership

Question # 5 of 15 (Start time: 02:42:37 AM) Total Marks: 1

The chief motivational factor for _____ entrepreneurs to leave jobs is the frustration of not being allowed to perform at the level of which they are capable.

Select correct option:

Male

Female

Young

All of the given options

Question # 6 of 15 (Start time: 02:43:57 AM) Total Marks: 1

Which of the following factors does not affect a person for being an entrepreneur?

Select correct option:

Family background

Education

Personal values

Gender

Question # 8 of 15 (Start time: 02:45:01 AM) Total Marks: 1

Which of the following is NOT a characteristic of an entrepreneur?

Select correct option:

Need for independence

Need for affiliation

Need for achievement

Risk taking

Question # 9 of 15 (Start time: 02:45:15 AM) Total Marks: 1

In terms of chronological age, most entrepreneurs initiate their entrepreneurial carrier between ages of:

Select correct option:

15 and 22

22 and 45

45 and 57

57 and 63

Question # 10 of 15 (Start time: 02:46:02 AM) Total Marks: 1

There is an evidence that an entrepreneur usually has

_____ parents.

Select correct option:

Self employed

Discouraged

Non supportive
Strict

Question # 11 of 15 (Start time: 02:46:14 AM) Total Marks: 1
Good entrepreneurs are usually from families which are:
Select correct option:

Landlords
Capitalists
Can be from any family with supportive parents
Conservative parents

Question # 12 of 15 (Start time: 02:46:39 AM) Total Marks: 1
The former USSR received technology and syrup from Pepsi and provided it with Soviet vodka and rights to distribute it in the US.
This is an example of:
Select correct option:

Economic development
Barter system
Balance of payment
International trade

Question # 13 of 15 (Start time: 02:48:05 AM) Total Marks: 1
Degree of influence and control on other people is called:
Select correct option:

Locus of control
Locomotion of control
Locust of control
Loss of control

Question # 14 of 15 (Start time: 02:48:35 AM) Total Marks: 1
Which two work environments should be good for spawning the new enterprises?

Select correct option:

- Finance and marketing
- Finance and R&D
- Marketing and R&D
- Marketing and IT

Question # 15 of 15 (Start time: 02:50:01 AM) Total Marks: 1

The activity which occurs when the new venture is started are called:

Select correct option:

- Motivation
- Business skills
- Departure point
- Goal orientation

Question # 1 of 15 (Start time: 03:10:50 AM) Total Marks: 1

All of the following are the broad categories of External forces EXCEPT:

Select correct option:

- Economic forces
- Socioeconomic forces
- Technological forces
- Competitive forces

Question # 2 of 15 (Start time: 03:12:20 AM) Total Marks: 1

Which one of the following is the first step in the entrepreneurial process?

Select correct option:

- Developing successful business ideas
- Deciding to become an entrepreneur
- Growing the entrepreneurial firm

Moving from an idea to an entrepreneurial firm

Question # 3 of 15 (Start time: 03:13:39 AM) Total Marks: 1

An entrepreneur doing business within the national border is called:

Select correct option:

International entrepreneurship

Intrapreneurship

Domestic entrepreneurship

Imports

Question # 4 of 15 (Start time: 03:13:55 AM) Total Marks: 1

_____ process of creating incremental wealth is called Entrepreneurship.

Select correct option:

Dynamic

Static

Continuous

Systematic

Question # 5 of 15 (Start time: 03:14:43 AM) Total Marks: 1

An actor and a person who managed large project were termed as the entrepreneur in the _____.

Select correct option:

Earliest period

Middle ages

17th century

19th and 20th century

Question # 6 of 15 (Start time: 03:15:37 AM) Total Marks: 1

Which one of the following system is necessary for expansion and elimination of intrapreneurial units?

Select correct option:

Management

Evaluation

Reward

Training

Question # 7 of 15 (Start time: 03:16:04 AM) Total Marks: 1

The intersection of knowledge and a recognized social need to start a product development process is called:

Select correct option:

Iterative synthesis

Product-evolution process

Ordinary innovation

Situation analysis

Question # 8 of 15 (Start time: 03:17:07 AM) Total Marks: 1

There is evidence that an entrepreneur usually has _____ parents.

Select correct option:

Self employed

Discouraged

Non supportive

Strict

Question # 9 of 15 (Start time: 03:17:28 AM) Total Marks: 1

_____ is required if a company wants to be more flexible in adopting changes.

Select correct option:

Management commitment

Contact with customers

Technology

More productivity

Question # 10 of 15 (Start time: 03:18:55 AM) Total Marks: 1

The assessment of the needed resources by the entrepreneur starts with:

Select correct option:

An appraisal of the entrepreneur's present resources

An assessment of economic conditions of the country

A scanning of friends and family for funds

A survey of banks and other financial institutions in the area

Question # 11 of 15 (Start time: 03:20:23 AM) Total Marks: 1

Which one of the following is required to develop a good team for creating something new?

Select correct option:

Relationship with team members

Open discussion

Non flexible behavior

Discouragement of team member's ideas

Question # 12 of 15 (Start time: 03:21:51 AM) Total Marks: 1

Which one of the following is the process of entrepreneurs developing new products that over time make current products obsolete?

Select correct option:

Creative destruction

New business model

Anatomization

None of the given options

Question # 13 of 15 (Start time: 03:22:34 AM) Total Marks: 1

The combining of two or more independent bodies into a single body is known as:

Select correct option:

Joint venture

Merger

Rivalry

Protectionist attitudes

Question # 14 of 15 (Start time: 03:23:32 AM) Total Marks: 1

External forces directly affect all of the following EXCEPT:

Select correct option:

Market segmentation strategies

Types of products/services offered

Management structure of organization

Choice of businesses to acquire or sell

Question # 15 of 15 (Start time: 03:24:11 AM) Total Marks: 1

Selling goods to another country through a person in the entrepreneur's home country is known as:

Select correct option:

Trading

Direct export

Indirect export

Domestic sales

Question # 1 of 15 (Start time: 03:43:30 AM) Total Marks: 1

GATT is established in 1947, under:

Select correct option:

Japan leadership

China leadership

U.S. leadership

U.K. leadership

Question # 2 of 15 (Start time: 03:43:49 AM) Total Marks: 1

Government can help in forming new venture by providing:

Select correct option:

Finance

Technology

Infrastructure

Subsidiaries

Question # 3 of 15 (Start time: 03:44:13 AM) Total Marks: 1

The activity which occurs when the new venture is started are called:

Select correct option:

Motivation

Business skills

Departure point

Goal orientation

Question # 4 of 15 (Start time: 03:44:20 AM) Total Marks: 1

Gazelles are the firms with:

Select correct option:

High growth rate

Moderate growth rate

Zero% growth rate

Low growth rate

Question # 5 of 15 (Start time: 03:44:45 AM) Total Marks: 1

Following are the important aspects of international success

EXCEPT:

Select correct option:

Planning
Diversification
Reporting
Control

Question # 6 of 15 (Start time: 03:45:03 AM) Total Marks: 1

The activities which occur when the new venture is started are called:

Select correct option:

Motivation
Goal orientation
Departure point
Business skills

Question # 7 of 15 (Start time: 03:46:23 AM) Total Marks: 1

Which one of the following makes formation of new ventures within a corporate structure difficult?

Select correct option:

Lack of intrapreneurial talent
Lack of freedom to make autonomous decisions
Lack of market opportunity
Lack of knowledge

Question # 8 of 15 (Start time: 03:46:54 AM) Total Marks: 1

Generally, male entrepreneurs start their first venture in the age of:

Select correct option:

Late 20s
Early 30s
Late 30s
Early 40s

Question # 9 of 15 (Start time: 03:47:01 AM) Total Marks: 1

A typical inventor is usually _____.

Select correct option:

Highly creative & in love with the invention

Does not encourage change

Willing to modify the invention in order to augment commercial benefit

None of the given options

Question # 10 of 15 (Start time: 03:48:27 AM) Total Marks: 1

An ice cream producing company merges with a cotton spinning company this merger is an example of:

Select correct option:

Diversified activity merger

Product extension merger

Market extension merger

Vertical merger

Question # 11 of 15 (Start time: 03:48:52 AM) Total Marks: 1

The difference between the value of a country's imports and exports over time is called:

Select correct option:

Deficit exports •

Deficit imports

Balance of payment

Balance of debt

Question # 12 of 15 (Start time: 03:49:48 AM) Total Marks: 1

Which of the following statements about the entrepreneurial climate is (are) true?

Select correct option:

Trial and error are discouraged.

Resources of the firm need to be available and easily accessible

A multidisciplinary approach is discouraged.

Failures are not allowed

Question # 13 of 15 (Start time: 03:49:55 AM) Total Marks: 1

Factors contribute to the creation of new venture EXCEPT:

Select correct option:

Government

Finance

High interest rates

Role models

Question # 14 of 15 (Start time: 03:51:08 AM) Total Marks: 1

Professional support network includes following EXCEPT:

Select correct option:

Personal affiliations

Mentor

Trade associations

Friends

Question # 15 of 15 (Start time: 03:51:40 AM) Total Marks: 1

An individual's need to be recognized is called:

Select correct option:

Need for independence

Need for affiliation

Need of fame

Need for achievement

Question # 1 of 15 (Start time: 03:59:26 AM) Total Marks: 1

Gazelles are the firms with:

Select correct option:

High growth rate

Moderate growth rate

Zero% growth rate

Low growth rate

Question # 2 of 15 (Start time: 03:59:35 AM) Total Marks: 1

The chief motivational factor for _____
entrepreneurs to leave jobs is the frustration of not being allowed
to perform at the level of which they are capable.
Select correct option:

Male

Female

Young

All of the given options

Question # 3 of 15 (Start time: 03:59:59 AM) Total Marks: 1

Which two work environments should be good for spawning the
new enterprises?
Select correct option:

Finance and marketing

Finance and R&D

Marketing and R&D

Marketing and IT

Question # 4 of 15 (Start time: 04:01:11 AM) Total Marks: 1

When the multiplicity of environments become too complex to
handle, the international entrepreneurs often _____.
Select correct option:

Go for mergers

Diversify

Decentralize operations

Sale out the foreign business

Question # 5 of 15 (Start time: 04:02:39 AM) Total Marks: 1

The difference in the entrepreneurial and managerial domains has contributed towards an increase interest in:

Select correct option:

Forming new firms

Partnership

Intrapreneurship

Private firms

Question # 6 of 15 (Start time: 04:04:01 AM) Total Marks: 1

The difference between the value of a country's imports and exports over time is called:

Select correct option:

Deficit exports

Deficit imports

Balance of payment

Balance of debt

Question # 7 of 15 (Start time: 04:04:08 AM) Total Marks: 1

Which one of the following is a sound strategic option for an entrepreneur when synergy is present?

Select correct option:

Merger

Joint venture

Minority interest

Majority interest

Question # 8 of 15 (Start time: 04:04:39 AM) Total Marks: 1

The resources acquired from others(creditors, banks etc) are usually:

Select correct option:

Easily available

Difficult to obtain

Very useful

Very cheap

Question # 9 of 15 (Start time: 04:06:09 AM) Total Marks: 1

Good entrepreneurs are usually from families which are:

Select correct option:

Landlords

Capitalists

Can be from any family with supportive parents

Conservative parents

Question # 10 of 15 (Start time: 04:06:26 AM) Total Marks: 1

Which of the following is alternatively called corporate venturing?

Select correct option:

Entrepreneurship

Intrapreneurship

Act of stating a new venture

Offering new products by an existing company

Question # 11 of 15 (Start time: 04:07:25 AM) Total Marks: 1

Which of the following statements about the entrepreneurial climate is (are) true?

Select correct option:

Trial and error are discouraged.

Resources of the firm need to be available and easily accessible

A multidisciplinary approach is discouraged.

Failures are not allowed

Question # 12 of 15 (Start time: 04:07:32 AM) Total Marks: 1

Foundation companies are formed from:

Select correct option:

Fashion

Most popular business

A winding up company

Research and development

Question # 13 of 15 (Start time: 04:08:08 AM) Total Marks: 1

The entrepreneur must possess the abilities:

Select correct option:

Creative

Conceptualization

Understanding environment

All of the given options

Question # 14 of 15 (Start time: 04:08:16 AM) Total Marks: 1

Which one of the following culture that has a climate and reward system that favor conservative decision making?

Select correct option:

Entrepreneurial

Intrapreneurial

Corporate

None of the given options

Question # 15 of 15 (Start time: 04:08:23 AM) Total Marks: 1

Which one of the following is required to develop a good team for creating something new?

Select correct option:

Relationship with team members

Open discussion

Non flexible behavior

Discouragement of team member's ideas

Question # 1 of 15 (Start time: 04:30:53 AM) Total Marks: 1

Being one's own boss is a need of:

Select correct option:

Independence

Achievement

Affiliation

Authority

Question # 2 of 15 (Start time: 04:31:00 AM) Total Marks: 1

External forces directly affect all of the following EXCEPT:

Select correct option:

Market segmentation strategies

Types of products/services offered

Management structure of organization

Choice of businesses to acquire or sell

Question # 3 of 15 (Start time: 04:31:07 AM) Total Marks: 1

An ice cream producing company merges with a cotton spinning company this merger is an example of:

Select correct option:

Diversified activity merger

Product extension merger

Market extension merger

Vertical merger

Question # 4 of 15 (Start time: 04:31:14 AM) Total Marks: 1

An entrepreneur into the hosiery business found out the reason his hosiery was not selling was due to its color. What could be the best source of this information?

Select correct option:

Supplier

Retailer

Competition

Government bureau

Question # 5 of 15 (Start time: 04:32:07 AM) Total Marks: 1

The difference in the entrepreneurial and managerial domains has contributed towards an increase interest in:

Select correct option:

Forming new firms

Partnership

Intrapreneurship

Private firms

Question # 6 of 15 (Start time: 04:32:14 AM) Total Marks: 1

Which of the following factors does not affect a person for being an entrepreneur?

Select correct option:

Work history

Nationality

Education

Personal values •

Question # 7 of 15 (Start time: 04:32:44 AM) Total Marks: 1

Individuals influencing an entrepreneur's career choice and style are known as:

Select correct option:

Role model

Moral-support network

Professional support network

Support system

Question # 8 of 15 (Start time: 04:33:35 AM) Total Marks: 1

A typical inventor is usually _____.

Select correct option:

Highly creative & in love with the invention

Does not encourage change

Willing to modify the invention in order to augment commercial benefit

None of the given options

Question # 9 of 15 (Start time: 04:33:42 AM) Total Marks: 1

Which one of the following is NOT an intrapreneurial leadership characteristic?

Select correct option:

Understands environment

Encourage the team work

Not flexible

Persistent

Question # 10 of 15 (Start time: 04:33:49 AM) Total Marks: 1

The activities which occur when the new venture is started are called:

Select correct option:

Motivation

Goal orientation

Departure point

Business skills

Question # 11 of 15 (Start time: 04:33:57 AM) Total Marks: 1

Which two work environments should be good for spawning the new enterprises?

Select correct option:

Finance and marketing

Finance and R&D

Marketing and R&D

Marketing and IT

Question # 12 of 15 (Start time: 04:34:05 AM) Total Marks: 1

Which of the following firm achieves modest growth:

Select correct option:

High potential growth firm

Foundation firm

Life style

Public company

Question # 13 of 15 (Start time: 04:34:12 AM) Total Marks: 1

Which of the following statements about the intreprenurial climate is (are) true?

Select correct option:

Trial and error are discouraged.

Resources of the firm need to be available and easily accessible

A multidisciplinary approach is discouraged.

Failures are not allowed

Question # 14 of 15 (Start time: 04:34:20 AM) Total Marks: 1

Gazelles are the firms with:

Select correct option:

High growth rate

Moderate growth rate

Zero% growth rate

Low growth rate

Question # 15 of 15 (Start time: 04:34:26 AM) Total Marks: 1

The entrepreneur utilizes the resources through:
Select correct option:

- Identifying and evaluating the opportunity
- Developing a business plan
- Implementing the business plan**
- Manage the enterprise

Question # 1 of 15 (Start time: 04:43:07 AM) Total Marks: 1
Which two work environments should be good for spawning the new enterprises?
Select correct option:

- Finance and marketing
- Finance and R&D
- Marketing and R&D**
- Marketing and IT

Question # 2 of 15 (Start time: 04:43:13 AM) Total Marks: 1
Which of the following is alternatively called corporate venturing?
Select correct option:

- Entrepreneurship
- Intrapreneurship**
- Act of stating a new venture
- Offering new products by an existing company

Question # 3 of 15 (Start time: 04:43:24 AM) Total Marks: 1
Which of the following firm achieves modest growth?
Select correct option:

- High potential growth firm
- Foundation firm**
- Life style
- Public company

Question # 4 of 15 (Start time: 04:43:30 AM) Total Marks: 1

An individual's need to be recognized is called:

Select correct option:

Need for independence

Need for affiliation

Need of fame

Need for achievement

Question # 5 of 15 (Start time: 04:43:37 AM) Total Marks: 1

Which of the following statements about the entrepreneurial climate is (are) true?

Select correct option:

Trial and error are discouraged.

Resources of the firm need to be available and easily accessible

A multidisciplinary approach is discouraged.

Failures are not allowed

Question # 6 of 15 (Start time: 04:43:43 AM) Total Marks: 1

The entrepreneur utilizes the resources through:

Select correct option:

Identifying and evaluating the opportunity

Developing a business plan

Implementing the business plan

Manage the enterprise

Question # 7 of 15 (Start time: 04:43:54 AM) Total Marks: 1

The resistance of employees in an organization against flexibility, growth, and diversification can be overcome by developing:

Select correct option:

Entrepreneurship

Intrapreneurship

Managerial domain

Administrative domain

Question # 8 of 15 (Start time: 04:44:41 AM) Total Marks: 1

Which one of the following is the process of entrepreneurs developing new products that over time make current products obsolete?

Select correct option:

Creative destruction

New business model

Anatomization

None of the given options

Question # 9 of 15 (Start time: 04:44:48 AM) Total Marks: 1

Which of the following areas are preferred by women entrepreneurs?

Select correct option:

Administration

Utilities

Manufacturing

None of the above

Question # 10 of 15 (Start time: 04:44:55 AM) Total Marks: 1

The activity which occurs when the new venture is started are called:

Select correct option:

Motivation

Business skills

Departure point

Goal orientation

Question # 11 of 15 (Start time: 04:45:02 AM) Total Marks: 1
The decision to start a new business is taken when one perceives that forming a new business is:
Select correct option:

- Possible
- Desirable
- Accurate
- Both a and b**

Question # 12 of 15 (Start time: 04:46:21 AM) Total Marks: 1
The commitment of administrative domain to the resources is for:
Select correct option:

- Periodic intervals
- Total amount needed**
- For certain tasks
- For long time

Question # 13 of 15 (Start time: 04:47:17 AM) Total Marks: 1
The combining of two or more independent bodies into a single body is known as:
Select correct option:

- Joint venture
- Merger**
- Rivalry
- Protectionist attitudes

Question # 14 of 15 (Start time: 04:47:52 AM) Total Marks: 1
The difference in the entrepreneurial and managerial domains has contributed towards an increase interest in:
Select correct option:

- Forming new firms

Partnership

Intrapreneurship

Private firms

Question # 15 of 15 (Start time: 04:48:02 AM) Total Marks: 1
Factors contribute to the creation of new venture EXCEPT:
Select correct option:

Government

Finance

High interest rates

Role models

Question # 1 of 15 (Start time: 04:50:58 AM) Total Marks: 1
Which one of the following makes formation of new ventures within a corporate structure difficult?
Select correct option:

Lack of intrapreneurial talent

Lack of freedom to make autonomous decisions

Lack of market opportunity

Lack of knowledge

Question # 2 of 15 (Start time: 04:51:04 AM) Total Marks: 1
In terms of chronological age, most entrepreneurs initiate their entrepreneurial career between ages of:
Select correct option:

15 and 22

22 and 45

45 and 57

57 and 63

Question # 3 of 15 (Start time: 04:51:10 AM) Total Marks: 1

The activity which occurs when the new venture is started are called:

Select correct option:

Motivation

Business skills

Departure point

Goal orientation

Question # 4 of 15 (Start time: 04:51:16 AM) Total Marks: 1

The difference between the value of a country's imports and exports over time is called:

Select correct option:

Deficit exports

Deficit imports

Balance of payment

Balance of debt

Question # 5 of 15 (Start time: 04:51:24 AM) Total Marks: 1

Which of the following factors does not affect a person for being an entrepreneur?

Select correct option:

Work history

Nationality

Education

Personal values

Question # 6 of 15 (Start time: 04:51:32 AM) Total Marks: 1

There is evidence that an entrepreneur usually has _____ parents.

Select correct option:

Self employed

Discouraged
Non supportive
Strict

Question # 7 of 15 (Start time: 04:51:39 AM) Total Marks: 1
The intersection of knowledge and a recognized social need to start a product development process is called:
Select correct option:

Iterative synthesis
Product-evolution process
Ordinary innovation
Situation analysis

Question # 8 of 15 (Start time: 04:51:46 AM) Total Marks: 1
Professional support network includes following EXCEPT:
Select correct option:

Personal affiliations
Mentor
Trade associations
Friends

Question # 9 of 15 (Start time: 04:51:55 AM) Total Marks: 1
Being one's own boss is a need of:
Select correct option:

Independence
Achievement
Affiliation
Authority

Question # 10 of 15 (Start time: 04:52:02 AM) Total Marks: 1
The entrepreneur was distinguished from capital provider in:
Select correct option:

18th century

17th century

19th and 20th century

Middle ages

Question # 11 of 15 (Start time: 04:52:44 AM) Total Marks: 1

Which of the following statements about the entrepreneurial climate is (are) true?

Select correct option:

Trial and error are discouraged.

Resources of the firm need to be available and easily accessible

A multidisciplinary approach is discouraged.

Failures are not allowed

Question # 12 of 15 (Start time: 04:52:55 AM) Total Marks: 1

Which one of the following is a sound strategic option for an entrepreneur when synergy is present?

Select correct option:

Merger

Joint venture

Minority interest

Majority interest

Question # 13 of 15 (Start time: 04:53:18 AM) Total Marks: 1

An individual's need to be recognized is called:

Select correct option:

Need for independence

Need for affiliation

Need of fame

Need for achievement

Question # 14 of 15 (Start time: 04:53:27 AM) Total Marks: 1
The commitment of administrative domain to the resources is for:
Select correct option:

Periodic intervals

Total amount needed

For certain tasks

For long time

Question # 15 of 15 (Start time: 04:53:34 AM) Total Marks: 1
According to McClelland's need theory, entrepreneurs possess
which of the following needs?
Select correct option:

Need for achievement

Need for power

Need for affiliation

Need for esteem

Question # 1 of 15 (Start time: 04:56:51 AM) Total Marks: 1
External forces directly affect all of the following EXCEPT:
Select correct option:

Market segmentation strategies

Types of products/services offered

Management structure of organization

Choice of businesses to acquire or sell

Question # 2 of 15 (Start time: 04:56:57 AM) Total Marks: 1
In stage of responsibility allocation process the entrepreneur
follows:
Select correct option:

Highly centralized decision making process

Highly decentralized decision making process

Somewhat centralized decision making process
No particular standard

Question # 3 of 15 (Start time: 04:57:04 AM) Total Marks: 1
Which one of the Following is the way by which an entrepreneur can enter into international business?
Select correct option:

Export
Non equity arrangements
Direct foreign investment
All of the given options

Question # 4 of 15 (Start time: 04:57:57 AM) Total Marks: 1
Which of the following factors does not affect a person for being an entrepreneur?
Select correct option:

Family background
Education
Personal values
Gender

Question # 5 of 15 (Start time: 04:58:07 AM) Total Marks: 1
Good entrepreneurs are usually from families which are:
Select correct option:

Landlords
Capitalists
Can be from any family with supportive parents
Conservative parents

Question # 6 of 15 (Start time: 04:58:14 AM) Total Marks: 1
An entrepreneur doing business within the national border is called:

Select correct option:

- International entrepreneurship
- Intrapreneurship
- Domestic entrepreneurship
- Imports

Question # 7 of 15 (Start time: 04:58:23 AM) Total Marks: 1

Which one of the following is the fourth step in the entrepreneurial process?

Select correct option:

- Developing successful business ideas
- Deciding to become an entrepreneur
- Growing the entrepreneurial firm
- Moving from an idea to an entrepreneurial firm

Question # 8 of 15 (Start time: 04:59:47 AM) Total Marks: 1

Which of the following has a contradictory relationship with an individual for being an entrepreneur?

Select correct option:

- His birth order
- Parents' social status
- Parents' occupation
- Relationship with parents

Question # 9 of 15 (Start time: 05:01:16 AM) Total Marks: 1

The decision to start a new business is taken when one perceives that forming a new business is:

Select correct option:

- Possible
- Desirable
- Accurate

Both a and b

Question # 10 of 15 (Start time: 05:01:23 AM) Total Marks: 1
The former USSR received technology and syrup from Pepsi and provided it with Soviet vodka and rights to distribute it in the US. This is an example of:
Select correct option:

- Economic development
- Barter system
- Balance of payment
- International trade

Question # 11 of 15 (Start time: 05:01:30 AM) Total Marks: 1
Which one of the following makes formation of new ventures within a corporate structure difficult?
Select correct option:

- Lack of intrapreneurial talent
- Lack of freedom to make autonomous decisions
- Lack of market opportunity
- Lack of knowledge

Question # 12 of 15 (Start time: 05:01:37 AM) Total Marks: 1
Selling goods to another country through a person in the entrepreneur's home country is known as:
Select correct option:

- Trading
- Direct export
- Indirect export
- Domestic sales

Question # 13 of 15 (Start time: 05:01:44 AM) Total Marks: 1

The difference between the value of a country's imports and exports over time is called:

Select correct option:

Deficit exports

Deficit imports

Balance of payment

Balance of debt

Question # 14 of 15 (Start time: 05:01:50 AM) Total Marks: 1

There is an evidence that an entrepreneur usually has

_____ parents.

Select correct option:

Self employed

Discouraged

Non supportive

Strict

Question # 15 of 15 (Start time: 05:02:15 AM) Total Marks: 1

Which of the following receives highest investment?

Select correct option:

High potential venture

Foundation firm

Life style

Public company

Question # 1 of 15 (Start time: 05:14:22 AM) Total Marks: 1

An entrepreneur into the hosiery business found out the reason his hosiery was not selling was due to its color. What could be the best source of this information?

Select correct option:

Supplier

Retailer

Competition

Government bureau

Question # 2 of 15 (Start time: 05:14:31 AM) Total Marks: 1

The chief motivational factor for _____ entrepreneurs to leave jobs is the frustration of not being allowed to perform at the level of which they are capable.

Select correct option:

Male

Female

Young

All of the given options

Question # 3 of 15 (Start time: 05:14:37 AM) Total Marks: 1

The resources acquired from others(creditors, banks etc) are usually:

Select correct option:

Easily available

Difficult to obtain

Very useful

Very cheap

Question # 4 of 15 (Start time: 05:14:43 AM) Total Marks: 1

Following are the types of non equity arrangements EXCEPT:

Select correct option:

Licensing

Management contracts

Direct export

Turnkey projects

Question # 5 of 15 (Start time: 05:15:17 AM) Total Marks: 1

The commitment of administrative domain to the resources is for:
Select correct option:

Periodic intervals

Total amount needed

For certain tasks

For long time

Question # 6 of 15 (Start time: 05:15:24 AM) Total Marks: 1

Selling goods to another country through a person in the entrepreneur's home country is known as:

Select correct option:

Trading

Direct export

Indirect export

Domestic sales

Question # 7 of 15 (Start time: 05:15:31 AM) Total Marks: 1

Which of the following receives highest investment?

Select correct option:

High potential venture

Foundation firm

Life style

Public company

Question # 8 of 15 (Start time: 05:15:39 AM) Total Marks: 1

Which of the following is used by entrepreneurs to acquire experience in an international market before making a major commitment?

Select correct option:

Merger

Joint venture

Minority interest

Majority interest

Question # 9 of 15 (Start time: 05:17:08 AM) Total Marks: 1

The assessment of the needed resources by the entrepreneur starts with:

Select correct option:

An appraisal of the entrepreneur's present resources

An assessment of economic conditions of the country

A scanning of friends and family for funds

A survey of banks and other financial institutions in the area

Question # 10 of 15 (Start time: 05:17:19 AM) Total Marks: 1

In stage of responsibility allocation process the entrepreneur follows:

Select correct option:

Highly centralized decision making process

Highly decentralized decision making process

Somewhat centralized decision making process

No particular standard

Question # 11 of 15 (Start time: 05:17:26 AM) Total Marks: 1

All of the following are the broad categories of External forces

EXCEPT:

Select correct option:

Economic forces

Socioeconomic forces

Technological forces

Competitive forces

Question # 12 of 15 (Start time: 05:17:33 AM) Total Marks: 1

The entrepreneur was distinguished from capital provider in:

Select correct option:

18th century

17th century

19th and 20th century

Middle ages

Question # 13 of 15 (Start time: 05:17:41 AM) Total Marks: 1

Which of the following has a contradictory relationship with an individual for being an entrepreneur?

Select correct option:

His birth order

Parents' social status

Parents' occupation

Relationship with parents

Question # 14 of 15 (Start time: 05:17:48 AM) Total Marks: 1

Which of the following statements about the intreprenurial climate is (are) true?

Select correct option:

Trial and error are discouraged.

Resources of the firm need to be available and easily accessible

A multidisciplinary approach is discouraged.

Failures are not allowed

Question # 15 of 15 (Start time: 05:17:55 AM) Total Marks: 1

An individual's need to be recognized is called:

Select correct option:

Need for independence

Need for affiliation

Need of fame

Need for achievement

Question # 1 of 15 (Start time: 05:21:19 AM) Total Marks: 1
In stage of responsibility allocation process the entrepreneur follows:

Select correct option:

Highly centralized decision making process

Highly decentralized decision making process

Somewhat centralized decision making process

No particular standard

Question # 2 of 15 (Start time: 05:21:26 AM) Total Marks: 1
A typical inventor is usually _____.

Select correct option:

Highly creative & in love with the invention

Does not encourage change

Willing to modify the invention in order to augment commercial benefit

None of the given options

Question # 3 of 15 (Start time: 05:21:32 AM) Total Marks: 1
Being one's own boss is a need of:

Select correct option:

Independence

Achievement

Affiliation

Authority

Question # 4 of 15 (Start time: 05:21:39 AM) Total Marks: 1
Which of the following has not yet been empirically established as a distinguishing characteristic of entrepreneurs?

Select correct option:

Locus of control
Feeling about independence
Need for achievement
Risk taking

Question # 5 of 15 (Start time: 05:22:53 AM) Total Marks: 1
Government can help in forming new venture by providing:
Select correct option:

Finance
Technology
Infrastructure
Subsidiaries

Question # 6 of 15 (Start time: 05:23:04 AM) Total Marks: 1
The entrepreneur utilizes the resources through:
Select correct option:

Identifying and evaluating the opportunity
Developing a business plan
Implementing the business plan
Manage the enterprise

Question # 7 of 15 (Start time: 05:23:11 AM) Total Marks: 1
An entrepreneur is a person who is a:
Select correct option:

Risk taker
Initiator
Actor
All of the given options

Question # 8 of 15 (Start time: 05:24:09 AM) Total Marks: 1
The difference in the entrepreneurial and managerial domains has contributed towards an increase interest in:

Select correct option:

- Forming new firms
- Partnership
- Intrapreneurship**
- Private firms

Question # 9 of 15 (Start time: 05:24:16 AM) Total Marks: 1

Which of the following factors does not affect a person for being an entrepreneur?

Select correct option:

- Work history
- Nationality**
- Education
- Personal values

Question # 10 of 15 (Start time: 05:24:24 AM) Total Marks: 1

An entrepreneur into the hosiery business found out the reason his hosiery was not selling was due to its color. What could be the best source of this information?

Select correct option:

- Supplier
- Retailer**
- Competition
- Government bureau

Question # 11 of 15 (Start time: 05:24:34 AM) Total Marks: 1

Which of the following is used by entrepreneurs to acquire experience in an international market before making a major commitment?

Select correct option:

- Merger

Joint venture

Minority interest

Majority interest

Question # 12 of 15 (Start time: 05:24:51 AM) Total Marks: 1
The decision to start a new business is taken when one perceives that forming a new business is:
Select correct option:

Possible

Desirable

Accurate

Both a and b

Question # 13 of 15 (Start time: 05:24:57 AM) Total Marks: 1
The resistance of employees in an organization against flexibility, growth, and diversification can be overcome by developing:
Select correct option:

Entrepreneurship

Intrapreneurship

Managerial domain

Administrative domain

Question # 14 of 15 (Start time: 05:25:06 AM) Total Marks: 1
An entrepreneur doing business within the national border is called:
Select correct option:

International entrepreneurship

Intrapreneurship

Domestic entrepreneurship

Imports

Question # 15 of 15 (Start time: 05:25:13 AM) Total Marks: 1

The former USSR received technology and syrup from Pepsi and provided it with Soviet vodka and rights to distribute it in the US. This is an example of:
Select correct option:

- Economic development
- Barter system**
- Balance of payment
- International trade

Question # 1 of 15 (Start time: 05:28:13 AM) Total Marks: 1
Which of the following areas are preferred by women entrepreneurs?
Select correct option:

- Administration
- Utilities**
- Manufacturing
- None of the above

Question # 2 of 15 (Start time: 05:28:20 AM) Total Marks: 1
The entrepreneur must possess the abilities:
Select correct option:

- Creative
- Conceptualization
- Understanding environment
- All of the given options**

Question # 3 of 15 (Start time: 05:28:27 AM) Total Marks: 1
Which one of the following is the process of entrepreneurs developing new products that over time make current products obsolete?
Select correct option:

Creative destruction

New business model

Anatomization

None of the given options

Question # 4 of 15 (Start time: 05:28:45 AM) Total Marks: 1

An entrepreneur is a person who is a:

Select correct option:

Risk taker

Initiator

Actor

All of the given options

Question # 5 of 15 (Start time: 05:28:52 AM) Total Marks: 1

Being one's own boss is a need of:

Select correct option:

Independence

Achievement

Affiliation

Authority

Question # 6 of 15 (Start time: 05:28:58 AM) Total Marks: 1

Which one of the following is a barriers to new product creation and development?

Select correct option:

Trial and error

Opportunity parameter

Opportunity cost

Intrapreneurship culture

Question # 7 of 15 (Start time: 05:30:08 AM) Total Marks: 1

Which one of the following is the fourth step in the entrepreneurial process?

Select correct option:

Developing successful business ideas

Deciding to become an entrepreneur

Growing the entrepreneurial firm

Moving from an idea to an entrepreneurial firm

Question # 8 of 15 (Start time: 05:30:16 AM) Total Marks: 1

The resistance of employees in an organization against flexibility, growth, and diversification can be overcome by developing:

Select correct option:

Entrepreneurship

Intrapreneurship

Managerial domain

Administrative domain

Question # 9 of 15 (Start time: 05:30:23 AM) Total Marks: 1

Which one of the following is required to develop a good team for creating something new?

Select correct option:

Relationship with team members

Open discussion

Non flexible behavior

Discouragement of team member's ideas

Question # 10 of 15 (Start time: 05:30:32 AM) Total Marks: 1

Factors contribute to the creation of new venture EXCEPT:

Select correct option:

Government

Finance

High interest rates

Role models

Question # 11 of 15 (Start time: 05:30:40 AM) Total Marks: 1

Which one of the following makes formation of new ventures within a corporate structure difficult?

Select correct option:

Lack of intrapreneurial talent

Lack of freedom to make autonomous decisions

Lack of market opportunity

Lack of knowledge

Question # 12 of 15 (Start time: 05:30:48 AM) Total Marks: 1

Which one of the following is NOT the problem in developing the economies of different under developed countries ?

Select correct option:

Gap of knowledge

Variable rate of return

Same communication style

Different accounting system

Question # 13 of 15 (Start time: 05:31:36 AM) Total Marks: 1

_____ process of creating incremental wealth is called Entrepreneurship.

Select correct option:

Dynamic

Static

Continuous

Systematic

Question # 14 of 15 (Start time: 05:31:43 AM) Total Marks: 1

Degree of influence and control on other people is called:

Select correct option:

Locus of control

Locomotion of control

Locust of control

Loss of control

Question # 15 of 15 (Start time: 05:31:52 AM) Total Marks: 1

The activities which occur when the new venture is started are called:

Select correct option:

Motivation

Goal orientation

Departure point

Business skills

Question # 1 of 15 (Start time: 05:34:51 AM) Total Marks: 1

Which of the following factors has allowed small companies to act like they are big ones?

Select correct option:

Competition

Economic development

Technology

Customers

Question # 2 of 15 (Start time: 05:34:59 AM) Total Marks: 1

Which two work environments should be good for spawning the new enterprises?

Select correct option:

Finance and marketing

Finance and R&D

Marketing and R&D

Marketing and IT

Question # 3 of 15 (Start time: 05:35:07 AM) Total Marks: 1

Which of the following firm achieves modest growth:

Select correct option:

High potential growth firm

Foundation firm

Life style

Public company

Question # 4 of 15 (Start time: 05:35:14 AM) Total Marks: 1

In some countries, point of purchase displays are not allowed in retail stores. Such differences are studied by international entrepreneurs under _____ environment.

Select correct option:

Economic

Political

Cultural

Technological

Question # 5 of 15 (Start time: 05:35:21 AM) Total Marks: 1

Which of the following factors does not affect a person for being an entrepreneur?

Select correct option:

Family background

Education

Personal values

Gender

Question # 6 of 15 (Start time: 05:35:27 AM) Total Marks: 1

Female entrepreneurs differ from male entrepreneurs in terms of following EXCEPT:

Select correct option:

Motivation

Business skills

Departure point

Goal orientation

Question # 7 of 15 (Start time: 05:36:58 AM) Total Marks: 1

The activities which occur when the new venture is started are called:

Select correct option:

Motivation

Goal orientation

Departure point

Business skills

Question # 8 of 15 (Start time: 05:37:12 AM) Total Marks: 1

In terms of chronological age, most entrepreneurs initiate their entrepreneurial carrier between ages of:

Select correct option:

15 and 22

22 and 45

45 and 57

57 and 63

Question # 9 of 15 (Start time: 05:37:23 AM) Total Marks: 1

The entrepreneur utilizes the resources through:

Select correct option:

Identifying and evaluating the opportunity

Developing a business plan

Implementing the business plan

Manage the enterprise

Question # 10 of 15 (Start time: 05:37:34 AM) Total Marks: 1

The person with capital was differentiated from the one who needed the capital in the:

Select correct option:

Middle ages

17th century

18th century

20th century

Question # 11 of 15 (Start time: 05:38:19 AM) Total Marks: 1

Which of the following receives highest investment?

Select correct option:

High potential venture

Foundation firm

Life style

Public company

Question # 12 of 15 (Start time: 05:38:27 AM) Total Marks: 1

Which of the following has not yet been empirically established as a distinguishing characteristic of entrepreneurs?

Select correct option:

Locus of control

Feeling about independence

Need for achievement

Risk taking

Question # 13 of 15 (Start time: 05:38:39 AM) Total Marks: 1

Which of the following is alternatively called corporate venturing?

Select correct option:

Entrepreneurship

Intrapreneurship

Act of stating a new venture

Offering new products by an existing company

Question # 14 of 15 (Start time: 05:38:47 AM) Total Marks: 1

External forces directly affect all of the following EXCEPT:

Select correct option:

Market segmentation strategies

Types of products/services offered

Management structure of organization

Choice of businesses to acquire or sell

Question # 15 of 15 (Start time: 05:38:53 AM) Total Marks: 1

There is evidence that an entrepreneur usually has

_____ parents.

Select correct option:

Self employed

Discouraged

Non supportive

Strict

Question # 1 of 15 (Start time: 05:41:54 AM) Total Marks: 1

Professional support network includes following EXCEPT:

Select correct option:

Personal affiliations

Mentor

Trade associations

Friends

Question # 2 of 15 (Start time: 05:42:01 AM) Total Marks: 1

Which one of the following is NOT the problem in developing the economies of different under developed countries ?

Select correct option:

Gap of knowledge

Variable rate of return

Same communication style

Different accounting system

Question # 3 of 15 (Start time: 05:42:08 AM) Total Marks: 1

An ice cream producing company merges with a cotton spinning company this merger is an example of:

Select correct option:

Diversified activity merger

Product extension merger

Market extension merger

Vertical merger

Question # 4 of 15 (Start time: 05:42:15 AM) Total Marks: 1

When the multiplicity of environments become too complex to handle, the international entrepreneurs often _____.

Select correct option:

Go for mergers

Diversify

Decentralize operations

Sale out the foreign business

Question # 5 of 15 (Start time: 05:42:43 AM) Total Marks: 1

An actor and a person who managed large project were termed as the entrepreneur in the _____.

Select correct option:

Earliest period

Middle ages

17th century

19th and 20th century

Question # 6 of 15 (Start time: 05:43:15 AM) Total Marks: 1

In stage of responsibility allocation process the entrepreneur follows:

Select correct option:

Highly centralized decision making process

Highly decentralized decision making process

Somewhat centralized decision making process

No particular standard

Question # 7 of 15 (Start time: 05:43:21 AM) Total Marks: 1

Which one the following is the uncontrollable factor in international trade?

Select correct option:

Economic

Cultural

Technological

All of the given options

Question # 8 of 15 (Start time: 05:43:51 AM) Total Marks: 1

Andrew Carnegie is an example of entrepreneur of which century:

Select correct option:

Earliest period

19th and 20th century

Middle ages

17th century

Question # 9 of 15 (Start time: 05:44:36 AM) Total Marks: 1

The activities which occur when the new venture is started are called:

Select correct option:

Motivation

Goal orientation

Departure point

Business skills

Question # 10 of 15 (Start time: 05:44:43 AM) Total Marks: 1

The person with capital was differentiated from the one who needed the capital in the:

Select correct option:

Middle ages

17th century

18th century

20th century

Question # 11 of 15 (Start time: 05:44:50 AM) Total Marks: 1

Which of the following factors does not affect a person for being an entrepreneur?

Select correct option:

Work history

Nationality

Education

Personal values •

Question # 12 of 15 (Start time: 05:44:57 AM) Total Marks: 1

Which one of the following best represents the environment of an entrepreneurial oriented organization?

Select correct option:

Corporate culture

Entrepreneurial culture

Intrapreneurial culture

Traditional culture

Question # 13 of 15 (Start time: 05:46:18 AM) Total Marks: 1
External forces directly affect all of the following EXCEPT:
Select correct option:

- Market segmentation strategies
- Types of products/services offered
- Management structure of organization
- Choice of businesses to acquire or sell

Question # 14 of 15 (Start time: 05:46:26 AM) Total Marks: 1
An individual's need to be recognized is called:
Select correct option:

- Need for independence
- Need for affiliation
- Need of fame
- Need for achievement

Question # 15 of 15 (Start time: 05:46:33 AM) Total Marks: 1
Which one of the following culture that has a climate and reward system that favor conservative decision making?
Select correct option:

- Entrepreneurial
- Intrapreneurial
- Corporate
- None of the given options

Question # 1 of 15 (Start time: 05:51:46 AM) Total Marks: 1
Which one the following is the uncontrollable factor in international trade?
Select correct option:

- Economic

Cultural

Technological

All of the given options

Question # 2 of 15 (Start time: 05:52:12 AM) Total Marks: 1

There is an evidence that an entrepreneur usually has _____ parents.

Select correct option:

Self employed

Discouraged

Non supportive

Strict

Question # 3 of 15 (Start time: 05:52:19 AM) Total Marks: 1

The difference between the value of a country's imports and exports over time is called:

Select correct option:

Deficit exports

Deficit imports

Balance of payment

Balance of debt

Question # 4 of 15 (Start time: 05:52:27 AM) Total Marks: 1

Which one of the following culture that has a climate and reward system that favor conservative decision making?

Select correct option:

Entrepreneurial

Intrapreneurial

Corporate

None of the given options

Question # 5 of 15 (Start time: 05:52:52 AM) Total Marks: 1

The activity which occurs when the new venture is started are called:

Select correct option:

Motivation

Business skills

Departure point

Goal orientation

Question # 6 of 15 (Start time: 05:52:59 AM) Total Marks: 1

Which of the following has not yet been empirically established as a distinguishing characteristic of entrepreneurs?

Select correct option:

Locus of control

Feeling about independence

Need for achievement

Risk taking

Question # 7 of 15 (Start time: 05:53:05 AM) Total Marks: 1

When the multiplicity of environments become too complex to handle, the international entrepreneurs often _____.

Select correct option:

Go for mergers •

Diversify

Decentralize operations

Sale out the foreign business

Question # 8 of 15 (Start time: 05:53:16 AM) Total Marks: 1

The chief motivational factor for _____ entrepreneurs to leave jobs is the frustration of not being allowed to perform at the level of which they are capable.

Select correct option:

Male

Female

Young

All of the given options

Question # 9 of 15 (Start time: 05:53:23 AM) Total Marks: 1

The startups which rarely go public are called:

Select correct option:

Life style

Foundation Company

Small company

High potential venture

Question # 10 of 15 (Start time: 05:54:33 AM) Total Marks: 1

Good entrepreneurs are usually from families which are:

Select correct option:

Landlords

Capitalists

Can be from any family with supportive parents

Conservative parents

Question # 11 of 15 (Start time: 05:54:39 AM) Total Marks: 1

Which one of the following is a sound strategic option for an entrepreneur when synergy is present?

Select correct option:

Merger

Joint venture

Minority interest

Majority interest

Question # 12 of 15 (Start time: 05:54:49 AM) Total Marks: 1

Which of the following receives highest investment?

Select correct option:

High potential venture

Foundation firm

Life style

Public company

Question # 13 of 15 (Start time: 05:54:56 AM) Total Marks: 1

Being one's own boss is a need of:

Select correct option:

Independence

Achievement

Affiliation

Authority

Question # 14 of 15 (Start time: 05:55:03 AM) Total Marks: 1

Which of the following is used by entrepreneurs to acquire experience in an international market before making a major commitment?

Select correct option:

Merger

Joint venture

Minority interest

Majority interest

Question # 15 of 15 (Start time: 05:55:25 AM) Total Marks: 1

Individuals influencing an entrepreneur's career choice and style are known as:

Select correct option:

Role model

Moral-support network

Professional support network

Support system

Question # 1 of 15 (Start time: 06:00:04 AM) Total Marks: 1

Which one of the following is a barriers to new product creation and development?

Select correct option:

Trial and error

Opportunity parameter

Opportunity cost

Intrapreneurship culture

Question # 2 of 15 (Start time: 06:00:11 AM) Total Marks: 1

Which one of the following is NOT an intrapreneurial leadership characteristic?

Select correct option:

Understands environment

Encourage the team work

Not flexible

Persistent

Question # 3 of 15 (Start time: 06:00:19 AM) Total Marks: 1

Which one of the following is the first step in the entrepreneurial process?

Select correct option:

Developing successful business ideas

Deciding to become an entrepreneur

Growing the entrepreneurial firm

Moving from an idea to an entrepreneurial firm

Question # 4 of 15 (Start time: 06:00:30 AM) Total Marks: 1

The difference in the entrepreneurial and managerial domains has contributed towards an increase interest in:

Select correct option:

- Forming new firms
- Partnership
- Intrapreneurship**
- Private firms

Question # 5 of 15 (Start time: 06:00:49 AM) Total Marks: 1

Selling goods to another country through a person in the entrepreneur's home country is known as:

Select correct option:

- Trading
- Direct export
- Indirect export**
- Domestic sales

Question # 6 of 15 (Start time: 06:00:56 AM) Total Marks: 1

The former USSR received technology and syrup from Pepsi and provided it with Soviet vodka and rights to distribute it in the US.

This is an example of:

Select correct option:

- Economic development
- Barter system**
- Balance of payment
- International trade

Question # 7 of 15 (Start time: 06:01:04 AM) Total Marks: 1

Andrew Carnegie is an example of entrepreneur of which century:

Select correct option:

- Earliest period
- 19th and 20th century**
- Middle ages

17th century

Question # 8 of 15 (Start time: 06:01:11 AM) Total Marks: 1

Selling goods to another country by taking care of transactions is called:

Select correct option:

Indirect exporting

Direct exporting

Importing

Management contract

Question # 9 of 15 (Start time: 06:01:18 AM) Total Marks: 1

Which of the following factors does not affect a person for being an entrepreneur?

Select correct option:

Work history

Nationality

Education

Personal values

Question # 10 of 15 (Start time: 06:01:25 AM) Total Marks: 1

Foundation companies are formed from:

Select correct option:

Fashion

Most popular business

A winding up company

Research and development

Question # 11 of 15 (Start time: 06:01:32 AM) Total Marks: 1

Which of the following areas are preferred by women entrepreneurs?

Select correct option:

Administration

Utilities

Manufacturing

None of the above

Question # 12 of 15 (Start time: 06:01:39 AM) Total Marks: 1

Which one of the following is the fourth step in the entrepreneurial process?

Select correct option:

Developing successful business ideas

Deciding to become an entrepreneur

Growing the entrepreneurial firm

Moving from an idea to an entrepreneurial firm

Question # 13 of 15 (Start time: 06:01:46 AM) Total Marks: 1

Following are the types of non equity arrangements EXCEPT:

Select correct option:

Licensing

Management contracts

Direct export

Turnkey projects

Question # 14 of 15 (Start time: 06:02:06 AM) Total Marks: 1

Generally, male entrepreneurs start their first venture in the age of:

Select correct option:

Late 20s

Early 30s

Late 30s

Early 40s

Question # 15 of 15 (Start time: 06:02:12 AM) Total Marks: 1

Being one's own boss is a need of:
Select correct option:

Independence

Achievement

Affiliation

Authority

Question # 1 of 15 (Start time: 06:05:38 AM) Total Marks: 1

Which of the following factors has allowed small companies to act like they are big ones?

Select correct option:

Competition

Economic development

Technology

Customers

Question # 2 of 15 (Start time: 06:05:45 AM) Total Marks: 1

Generally, male entrepreneurs start their first venture in the age of:

Select correct option:

Late 20s

Early 30s

Late 30s

Early 40s

Question # 3 of 15 (Start time: 06:05:51 AM) Total Marks: 1

Which one of the following makes formation of new ventures within a corporate structure difficult?

Select correct option:

Lack of intrapreneurial talent

Lack of freedom to make autonomous decisions

Lack of market opportunity

Lack of knowledge

Question # 4 of 15 (Start time: 06:05:57 AM) Total Marks: 1

When the multiplicity of environments become too complex to handle, the international entrepreneurs often _____.

Select correct option:

Go for mergers

Diversify

Decentralize operations

Sale out the foreign business

Question # 5 of 15 (Start time: 06:06:02 AM) Total Marks: 1

Following are the types of foreign direct investment EXCEPT:

Select correct option:

Joint venture

Management contracts

Minority interest

Merger

Question # 6 of 15 (Start time: 06:06:20 AM) Total Marks: 1

Following are the important aspects of international success EXCEPT:

Select correct option:

Planning

Diversification

Reporting

Control

Question # 7 of 15 (Start time: 06:06:27 AM) Total Marks: 1

Which one of the following is the first step in the entrepreneurial process?

Select correct option:

Developing successful business ideas

Deciding to become an entrepreneur

Growing the entrepreneurial firm

Moving from an idea to an entrepreneurial firm

Question # 8 of 15 (Start time: 06:06:34 AM) Total Marks: 1

The assessment of the needed resources by the entrepreneur starts with:

Select correct option:

An appraisal of the entrepreneur's present resources

An assessment of economic conditions of the country

A scanning of friends and family for funds

A survey of banks and other financial institutions in the area

Question # 9 of 15 (Start time: 06:06:40 AM) Total Marks: 1

An actor and a person who managed large project were termed as the entrepreneur in the _____.

Select correct option:

Earliest period

Middle ages

17th century

19th and 20th century

Question # 10 of 15 (Start time: 06:06:51 AM) Total Marks: 1

Which of the following factors does not affect a person for being an entrepreneur?

Select correct option:

Family background

Education

Personal values

Gender

Question # 11 of 15 (Start time: 06:06:58 AM) Total Marks: 1

There is an evidence that an entrepreneur usually has
_____ parents.

Select correct option:

Self employed

Discouraged

Non supportive

Strict

Question # 12 of 15 (Start time: 06:07:04 AM) Total Marks: 1

Selling goods to another country by taking care of transactions is called:

Select correct option:

Indirect exporting

Direct exporting

Importing

Management contract

Question # 13 of 15 (Start time: 06:07:11 AM) Total Marks: 1

There is evidence that an entrepreneur usually has
_____ parents.

Select correct option:

Self employed

Discouraged

Non supportive

Strict

Question # 14 of 15 (Start time: 06:07:43 AM) Total Marks: 1

The difference in the entrepreneurial and managerial domains has contributed towards an increase interest in:

Select correct option:

Forming new firms

Partnership

Intrapreneurship

Private firms

Question # 15 of 15 (Start time: 06:07:50 AM) Total Marks: 1

The entrepreneur utilizes the resources through:

Select correct option:

Identifying and evaluating the opportunity

Developing a business plan

Implementing the business plan

Manage the enterprise

Question # 1 of 15 (Start time: 06:10:47 AM) Total Marks: 1

The entrepreneur must possess the abilities:

Select correct option:

Creative

Conceptualization

Understanding environment

All of the given options

Question # 2 of 15 (Start time: 06:10:55 AM) Total Marks: 1

Which of the following areas are preferred by women entrepreneurs?

Select correct option:

Administration

Utilities

Manufacturing

None of the above

Question # 3 of 15 (Start time: 06:11:01 AM) Total Marks: 1

External forces directly affect all of the following EXCEPT:
Select correct option:

- Market segmentation strategies
- Types of products/services offered
- Management structure of organization**
- Choice of businesses to acquire or sell

Question # 4 of 15 (Start time: 06:11:08 AM) Total Marks: 1
All of the following are the broad categories of External forces
EXCEPT:

Select correct option:

- Economic forces
- Socioeconomic forces**
- Technological forces
- Competitive forces

Question # 5 of 15 (Start time: 06:11:14 AM) Total Marks: 1
Which one of the following is NOT an intrapreneurial leadership
characteristic?

Select correct option:

- Understands environment
- Encourage the team work
- Not flexible**
- Persistent

Question # 6 of 15 (Start time: 06:11:20 AM) Total Marks: 1
The entrepreneur was distinguished from capital provider in:
Select correct option:

- 18th century**
- 17th century
- 19th and 20th century

Middle ages

Question # 7 of 15 (Start time: 06:11:27 AM) Total Marks: 1
_____ is required if a company wants to be more flexible in adopting changes.
Select correct option:

Management commitment

Contact with customers

Technology

More productivity

Question # 8 of 15 (Start time: 06:11:46 AM) Total Marks: 1
Which of the following is NOT a characteristic of an entrepreneur?
Select correct option:

Need for independence

Need for affiliation

Need for achievement

Risk taking

Question # 9 of 15 (Start time: 06:11:54 AM) Total Marks: 1
The chief motivational factor for _____ entrepreneurs to leave jobs is the frustration of not being allowed to perform at the level of which they are capable.
Select correct option:

Male

Female

Young

All of the given options

Question # 10 of 15 (Start time: 06:12:00 AM) Total Marks: 1
Which one of the following is required to develop a good team for creating something new?

Select correct option:

Relationship with team members

Open discussion

Non flexible behavior

Discouragement of team member's ideas

Question # 11 of 15 (Start time: 06:12:06 AM) Total Marks: 1

Professional support network includes following EXCEPT:

Select correct option:

Personal affiliations

Mentor

Trade associations

Friends

Question # 12 of 15 (Start time: 06:12:12 AM) Total Marks: 1

Which of the following factors does not affect a person for being an entrepreneur?

Select correct option:

Work history

Nationality

Education

Personal values •

Question # 13 of 15 (Start time: 06:12:18 AM) Total Marks: 1

The intersection of knowledge and a recognized social need to start a product development process is called:

Select correct option:

Iterative synthesis

Product-evolution process

Ordinary innovation

Situation analysis

Question # 14 of 15 (Start time: 06:12:24 AM) Total Marks: 1

Which one of the following best represents the environment of an entrepreneurial oriented organization?

Select correct option:

- Corporate culture
- Entrepreneurial culture
- Intrapreneurial culture**
- Traditional culture

Question # 15 of 15 (Start time: 06:12:32 AM) Total Marks: 1

An entrepreneur doing business within the national border is called:

Select correct option:

- International entrepreneurship
- Intrapreneurship
- Domestic entrepreneurship**
- Imports

Question # 1 of 15 (Start time: 06:16:09 AM) Total Marks: 1

External forces directly affect all of the following EXCEPT:

Select correct option:

- Market segmentation strategies
- Types of products/services offered
- Management structure of organization**
- Choice of businesses to acquire or sell

Question # 2 of 15 (Start time: 06:16:20 AM) Total Marks: 1

The intersection of knowledge and a recognized social need to start a product development process is called:

Select correct option:

Iterative synthesis

Product-evolution process

Ordinary innovation

Situation analysis

Question # 3 of 15 (Start time: 06:16:29 AM) Total Marks: 1

Which one of the following is required to develop a good team for creating something new?

Select correct option:

Relationship with team members

Open discussion

Non flexible behavior

Discouragement of team member's ideas

Question # 4 of 15 (Start time: 06:16:36 AM) Total Marks: 1

Which one of the following is the process of entrepreneurs developing new products that over time make current products obsolete?

Select correct option:

Creative destruction

New business model

Anatomization

None of the given options

Question # 5 of 15 (Start time: 06:16:44 AM) Total Marks: 1

Which one of the following is the first step in the entrepreneurial process?

Select correct option:

Developing successful business ideas

Deciding to become an entrepreneur

Growing the entrepreneurial firm

Moving from an idea to an entrepreneurial firm

Question # 6 of 15 (Start time: 06:16:53 AM) Total Marks: 1

Which one of the following is a barriers to new product creation and development?

Select correct option:

Trial and error

Opportunity parameter

Opportunity cost

Intrapreneurship culture

Question # 7 of 15 (Start time: 06:17:00 AM) Total Marks: 1

Gazelles are the firms with:

Select correct option:

High growth rate

Moderate growth rate

Zero% growth rate

Low growth rate

Question # 8 of 15 (Start time: 06:17:07 AM) Total Marks: 1

Which one of the following system is necessary for expansion and elimination of intrapreneurial units?

Select correct option:

Management

Evaluation

Reward

Training

Question # 9 of 15 (Start time: 06:17:26 AM) Total Marks: 1

Which of the following factors does not affect a person for being an entrepreneur?

Select correct option:

Family background

Education

Personal values

Gender

Question # 10 of 15 (Start time: 06:17:33 AM) Total Marks: 1

Which one of the following best represents the environment of an entrepreneurial oriented organization?

Select correct option:

Corporate culture

Entrepreneurial culture

Intrapreneurial culture

Traditional culture

Question # 11 of 15 (Start time: 06:18:04 AM) Total Marks: 1

In stage of responsibility allocation process the entrepreneur follows:

Select correct option:

Highly centralized decision making process

Highly decentralized decision making process

Somewhat centralized decision making process

No particular standard

Question # 12 of 15 (Start time: 06:18:12 AM) Total Marks: 1

Being one's own boss is a need of:

Select correct option:

Independence

Achievement

Affiliation

Authority

Question # 13 of 15 (Start time: 06:18:21 AM) Total Marks: 1

Which of the following is alternatively called corporate venturing?
Select correct option:

Entrepreneurship

Intrapreneurship

Act of stating a new venture

Offering new products by an existing company

Question # 14 of 15 (Start time: 06:18:28 AM) Total Marks: 1

Moral support network includes following EXCEPT:

Select correct option:

Spouses

Friends

Business associates

Relatives

Question # 15 of 15 (Start time: 06:19:50 AM) Total Marks: 1

Good entrepreneurs are usually from families which are:

Select correct option:

Landlords

Capitalists

Can be from any family with supportive parents

Conservative parents

Question # 1 of 15 (Start time: 06:24:55 AM) Total Marks: 1

Which one of the following is the process of entrepreneurs developing new products that over time make current products obsolete?

Select correct option:

Creative destruction

New business model

Anatomization

None of the given options

Question # 2 of 15 (Start time: 06:25:01 AM) Total Marks: 1

The combining of two or more independent bodies into a single body is known as:

Select correct option:

Joint venture

Merger

Rivalry

Protectionist attitudes

Question # 3 of 15 (Start time: 06:25:26 AM) Total Marks: 1

Professional support network includes following EXCEPT:

Select correct option:

Personal affiliations

Mentor

Trade associations

Friends

Question # 4 of 15 (Start time: 06:25:36 AM) Total Marks: 1

There is an evidence that an entrepreneur usually has _____ parents.

Select correct option:

Self employed

Discouraged

Non supportive

Strict

Question # 5 of 15 (Start time: 06:25:42 AM) Total Marks: 1

In some countries, point of purchase displays are not allowed in retail stores. Such differences are studied by international entrepreneurs under _____ environment.

Select correct option:

Economic

Political

Cultural

Technological

Question # 6 of 15 (Start time: 06:25:49 AM) Total Marks: 1

Which one of the following is a sound strategic option for an entrepreneur when synergy is present?

Select correct option:

Merger

Joint venture

Minority interest

Majority interest

Question # 7 of 15 (Start time: 06:25:56 AM) Total Marks: 1

When the multiplicity of environments become too complex to handle, the international entrepreneurs often _____.

Select correct option:

Go for mergers

Diversify

Decentralize operations

Sale out the foreign business

Question # 8 of 15 (Start time: 06:26:02 AM) Total Marks: 1

An individual's need to be recognized is called:

Select correct option:

Need for independence

Need for affiliation

Need of fame

Need for achievement

Question # 9 of 15 (Start time: 06:26:11 AM) Total Marks: 1

Generally, male entrepreneurs start their first venture in the age of:
Select correct option:

Late 20s

Early 30s

Late 30s

Early 40s

Question # 10 of 15 (Start time: 06:26:18 AM) Total Marks: 1

The former USSR received technology and syrup from Pepsi and provided it with Soviet vodka and rights to distribute it in the US. This is an example of:
Select correct option:

Economic development

Barter system

Balance of payment

International trade

Question # 11 of 15 (Start time: 06:26:24 AM) Total Marks: 1

_____ is required if a company wants to be more flexible in adopting changes.

Select correct option:

Management commitment

Contact with customers

Technology

More productivity

Question # 12 of 15 (Start time: 06:26:31 AM) Total Marks: 1

The entrepreneur's _____ depends on his perception of the opportunity.

Select correct option:

Commitment to opportunity

Commitment of resources

Control of resources

Strategic orientation

Question # 13 of 15 (Start time: 06:27:09 AM) Total Marks: 1

Which one of the following is required to develop a good team for creating something new?

Select correct option:

Relationship with team members

Open discussion

Non flexible behavior

Discouragement of team member's ideas

Question # 14 of 15 (Start time: 06:27:15 AM) Total Marks: 1

An entrepreneur into the hosiery business found out the reason his hosiery was not selling was due to its color. What could be the best source of this information?

Select correct option:

Supplier

Retailer

Competition

Government bureau

Question # 15 of 15 (Start time: 06:27:22 AM) Total Marks: 1

Which of the following is alternatively called corporate venturing?

Select correct option:

Entrepreneurship

Intrapreneurship

Act of stating a new venture

Offering new products by an existing company

Question # 1 of 15 (Start time: 06:30:05 AM) Total Marks: 1

Good entrepreneurs are usually from families which are:

Select correct option:

Landlords

Capitalists

Can be from any family with supportive parents

Conservative parents

Question # 2 of 15 (Start time: 06:30:11 AM) Total Marks: 1

The entrepreneur must possess the abilities:

Select correct option:

Creative

Conceptualization

Understanding environment

All of the given options

Question # 3 of 15 (Start time: 06:30:16 AM) Total Marks: 1

Following are the types of non equity arrangements EXCEPT:

Select correct option:

Licensing

Management contracts

Direct export

Turnkey projects

Question # 4 of 15 (Start time: 06:30:23 AM) Total Marks: 1

Foundation companies are formed from:

Select correct option:

Fashion

Most popular business

A winding up company

Research and development

Question # 5 of 15 (Start time: 06:30:33 AM) Total Marks: 1

Which of the following has a contradictory relationship with an individual for being an entrepreneur?

Select correct option:

His birth order

Parents' social status

Parents' occupation

Relationship with parents

Question # 6 of 15 (Start time: 06:30:40 AM) Total Marks: 1

In terms of chronological age, most entrepreneurs initiate their entrepreneurial carrier between ages of:

Select correct option:

15 and 22

22 and 45

45 and 57

57 and 63

Question # 7 of 15 (Start time: 06:30:45 AM) Total Marks: 1

Which of the following statements about the intrepreneurial climate is (are) true?

Select correct option:

Trial and error are discouraged.

Resources of the firm need to be available and easily accessible

A multidisciplinary approach is discouraged.

Failures are not allowed

Question # 8 of 15 (Start time: 06:30:52 AM) Total Marks: 1

The assessment of the needed resources by the entrepreneur starts with:

Select correct option:

An appraisal of the entrepreneur's present resources

An assessment of economic conditions of the country

A scanning of friends and family for funds

A survey of banks and other financial institutions in the area

Question # 9 of 15 (Start time: 06:30:58 AM) Total Marks: 1

The entrepreneur was distinguished from capital provider in:

Select correct option:

18th century

17th century

19th and 20th century

Middle ages

Question # 10 of 15 (Start time: 06:31:07 AM) Total Marks: 1

The difference in the entrepreneurial and managerial domains has contributed towards an increase interest in:

Select correct option:

Forming new firms

Partnership

Intrapreneurship

Private firms

Question # 11 of 15 (Start time: 06:31:15 AM) Total Marks: 1

Which of the following receives highest investment?

Select correct option:

High potential venture

Foundation firm

Life style

Public company

Question # 12 of 15 (Start time: 06:31:21 AM) Total Marks: 1

Which one of the following makes formation of new ventures within a corporate structure difficult?

Select correct option:

Lack of intrapreneurial talent

Lack of freedom to make autonomous decisions

Lack of market opportunity

Lack of knowledge

Question # 13 of 15 (Start time: 06:31:27 AM) Total Marks: 1

An entrepreneur is a person who is a:

Select correct option:

Risk taker

Initiator

Actor

All of the given options

Question # 14 of 15 (Start time: 06:31:33 AM) Total Marks: 1

The activities which occur when the new venture is started are called:

Select correct option:

Motivation

Goal orientation

Departure point

Business skills

Question # 15 of 15 (Start time: 06:31:40 AM) Total Marks: 1

Degree of influence and control on other people is called:

Select correct option:

Locus of control

Locomotion of control

Locust of control
Loss of control

Question # 1 of 15 (Start time: 06:34:32 AM) Total Marks: 1
Which one of the following is NOT the problem in developing the economies of different under developed countries ?
Select correct option:

Gap of knowledge
Variable rate of return
Same communication style
Different accounting system

Question # 2 of 15 (Start time: 06:34:53 AM) Total Marks: 1
Which one of the following system is necessary for expansion and elimination of intrapreneurial units?
Select correct option:

Management
Evaluation
Reward
Training

Question # 3 of 15 (Start time: 06:35:16 AM) Total Marks: 1
Which of the following firm achieves modest growth:
Select correct option:

High potential growth firm
Foundation firm
Life style
Public company

Question # 4 of 15 (Start time: 06:35:22 AM) Total Marks: 1
There is an evidence that an entrepreneur usually has
_____ parents.

Select correct option:

Self employed

Discouraged

Non supportive

Strict

Question # 5 of 15 (Start time: 06:35:30 AM) Total Marks: 1

The entrepreneur must possess the abilities:

Select correct option:

Creative

Conceptualization

Understanding environment

All of the given options

Question # 6 of 15 (Start time: 06:35:36 AM) Total Marks: 1

An entrepreneur doing business within the national border is called:

Select correct option:

International entrepreneurship

Intrapreneurship

Domestic entrepreneurship

Imports

Question # 7 of 15 (Start time: 06:35:42 AM) Total Marks: 1

A typical inventor is usually _____.

Select correct option:

Highly creative & in love with the invention

Does not encourage change

Willing to modify the invention in order to augment commercial benefit

None of the given options

Question # 8 of 15 (Start time: 06:35:49 AM) Total Marks: 1

In some countries, point of purchase displays are not allowed in retail stores. Such differences are studied by international entrepreneurs under _____ environment.

Select correct option:

Economic

Political

Cultural

Technological

Question # 9 of 15 (Start time: 06:35:56 AM) Total Marks: 1

Andrew Carnegie is an example of entrepreneur of which century:

Select correct option:

Earliest period

19th and 20th century

Middle ages

17th century

Question # 10 of 15 (Start time: 06:36:02 AM) Total Marks: 1

Selling goods to another country by taking care of transactions is called:

Select correct option:

Indirect exporting

Direct exporting

Importing

Management contract

Question # 11 of 15 (Start time: 06:36:09 AM) Total Marks: 1

The combining of two or more independent bodies into a single body is known as:

Select correct option:

Joint venture

Merger

Rivalry

Protectionist attitudes

Question # 12 of 15 (Start time: 06:36:17 AM) Total Marks: 1

When the multiplicity of environments become too complex to handle, the international entrepreneurs often _____.

Select correct option:

Go for mergers

Diversify

Decentralize operations

Sale out the foreign business

Question # 13 of 15 (Start time: 06:36:24 AM) Total Marks: 1

The difference between the value of a country's imports and exports over time is called:

Select correct option:

Deficit exports

Deficit imports

Balance of payment

Balance of debt

Question # 14 of 15 (Start time: 06:36:32 AM) Total Marks: 1

_____ is required if a company wants to be more flexible in adopting changes.

Select correct option:

Management commitment

Contact with customers

Technology

More productivity

Question # 15 of 15 (Start time: 06:36:39 AM) Total Marks: 1

Which one of the Following is the way by which an entrepreneur can enter into international business?

Select correct option:

Export

Non equity arrangements

Direct foreign investment

All of the given options

Question # 1 of 15 (Start time: 06:40:10 AM) Total Marks: 1

According to McClelland's need theory, entrepreneurs possess which of the following needs?

Select correct option:

Need for achievement

Need for power

Need for affiliation

Need for esteem

Question # 2 of 15 (Start time: 06:40:19 AM) Total Marks: 1

Which of the following statements about the entrepreneurial climate is (are) true?

Select correct option:

Trial and error are discouraged.

Resources of the firm need to be available and easily accessible

A multidisciplinary approach is discouraged.

Failures are not allowed

Question # 3 of 15 (Start time: 06:40:31 AM) Total Marks: 1

The chief motivational factor for _____ entrepreneurs to leave jobs is the frustration of not being allowed to perform at the level of which they are capable.

Select correct option:

Male

Female

Young

All of the given options

Question # 4 of 15 (Start time: 06:40:37 AM) Total Marks: 1

Following are the important aspects of international success

EXCEPT:

Select correct option:

Planning

Diversification

Reporting

Control

Question # 5 of 15 (Start time: 06:40:44 AM) Total Marks: 1

Which of the following factors does not affect a person for being an entrepreneur?

Select correct option:

Family background

Education

Personal values •

Gender

Question # 6 of 15 (Start time: 06:40:58 AM) Total Marks: 1

In terms of chronological age, most entrepreneurs initiate their entrepreneurial carrier between ages of:

Select correct option:

15 and 22

22 and 45

45 and 57

57 and 63

Question # 7 of 15 (Start time: 06:41:04 AM) Total Marks: 1
Andrew Carnegie is an example of entrepreneur of which century:
Select correct option:

Earliest period

19th and 20th century

Middle ages

17th century

Question # 8 of 15 (Start time: 06:41:10 AM) Total Marks: 1
Foundation companies are formed from:
Select correct option:

Fashion

Most popular business

A winding up company

Research and development

Question # 9 of 15 (Start time: 06:41:16 AM) Total Marks: 1
A typical inventor is usually _____.
Select correct option:

Highly creative & in love with the invention

Does not encourage change

Willing to modify the invention in order to augment commercial benefit

None of the given options

Question # 10 of 15 (Start time: 06:41:22 AM) Total Marks: 1
Which of the following areas are preferred by women entrepreneurs?
Select correct option:

Administration

Utilities

Manufacturing

None of the above

Question # 11 of 15 (Start time: 06:41:29 AM) Total Marks: 1

Which of the following firm achieves modest growth:

Select correct option:

High potential growth firm

Foundation firm

Life style

Public company

Question # 12 of 15 (Start time: 06:41:35 AM) Total Marks: 1

There is an evidence that an entrepreneur usually has

_____ parents.

Select correct option:

Self employed

Discouraged

Non supportive

Strict

Question # 13 of 15 (Start time: 06:41:42 AM) Total Marks: 1

The intersection of knowledge and a recognized social need to start a product development process is called:

Select correct option:

Iterative synthesis

Product-evolution process

Ordinary innovation

Situation analysis

Question # 14 of 15 (Start time: 06:41:49 AM) Total Marks: 1

An entrepreneur is a person who is a:

Select correct option:

Risk taker

Initiator

Actor

All of the given options

Question # 15 of 15 (Start time: 06:41:55 AM) Total Marks: 1

Following are the types of foreign direct investment EXCEPT:

Select correct option:

Joint venture

Management contracts

Minority interest

Merger

Question # 1 of 15 (Start time: 06:45:28 AM) Total Marks: 1

In terms of chronological age, most entrepreneurs initiate their entrepreneurial carrier between ages of:

Select correct option:

15 and 22

22 and 45

45 and 57

57 and 63

Question # 2 of 15 (Start time: 06:45:34 AM) Total Marks: 1

Which one of the following best represents the environment of an entrepreneurial oriented organization?

Select correct option:

Corporate culture

Entrepreneurial culture

Intrapreneurial culture

Traditional culture

Question # 3 of 15 (Start time: 06:45:40 AM) Total Marks: 1
Andrew Carnegie is an example of entrepreneur of which century:
Select correct option:

Earliest period

19th and 20th century

Middle ages

17th century

Question # 4 of 15 (Start time: 06:45:47 AM) Total Marks: 1
All of the following are the broad categories of External forces EXCEPT:
Select correct option:

Economic forces

Socioeconomic forces

Technological forces

Competitive forces

Question # 5 of 15 (Start time: 06:45:54 AM) Total Marks: 1
Following are the types of non equity arrangements EXCEPT:
Select correct option:

Licensing

Management contracts

Direct export

Turnkey projects

Question # 6 of 15 (Start time: 06:46:03 AM) Total Marks: 1
Which one of the following is a sound strategic option for an entrepreneur when synergy is present?
Select correct option:

Merger

Joint venture

Minority interest

Majority interest

Question # 7 of 15 (Start time: 06:46:11 AM) Total Marks: 1

The entrepreneur utilizes the resources through:

Select correct option:

Identifying and evaluating the opportunity

Developing a business plan

Implementing the business plan

Manage the enterprise

Question # 8 of 15 (Start time: 06:46:18 AM) Total Marks: 1

The chief motivational factor for _____
entrepreneurs to leave jobs is the frustration of not being allowed
to perform at the level of which they are capable.

Select correct option:

Male

Female

Young

All of the given options

Question # 9 of 15 (Start time: 06:46:24 AM) Total Marks: 1

There is an evidence that an entrepreneur usually has
_____ parents.

Select correct option:

Self employed

Discouraged

Non supportive

Strict

Question # 10 of 15 (Start time: 06:46:30 AM) Total Marks: 1

Which of the following firm achieves modest growth:

Select correct option:

High potential growth firm

Foundation firm

Life style

Public company

Question # 11 of 15 (Start time: 06:46:36 AM) Total Marks: 1

Which of the following statements about the entrepreneurial climate is (are) true?

Select correct option:

Trial and error are discouraged.

Resources of the firm need to be available and easily accessible

A multidisciplinary approach is discouraged.

Failures are not allowed

Question # 12 of 15 (Start time: 06:46:43 AM) Total Marks: 1

The combining of two or more independent bodies into a single body is known as:

Select correct option:

Joint venture

Merger

Rivalry

Protectionist attitudes

Question # 13 of 15 (Start time: 06:46:49 AM) Total Marks: 1

Which of the following factors has allowed small companies to act like they are big ones?

Select correct option:

Competition
Economic development
Technology
Customers

Question # 14 of 15 (Start time: 06:46:56 AM) Total Marks: 1

There is evidence that an entrepreneur usually has

_____ parents.

Select correct option:

Self employed
Discouraged
Non supportive
Strict

Question # 15 of 15 (Start time: 06:47:02 AM) Total Marks: 1

Factors contribute to the creation of new venture EXCEPT:

Select correct option:

Government
Finance
High interest rates
Role models

Question # 1 of 15 (Start time: 06:51:12 AM) Total Marks: 1

An individual's need to be recognized is called:

Select correct option:

Need for independence
Need for affiliation
Need of fame
Need for achievement

Question # 2 of 15 (Start time: 06:51:20 AM) Total Marks: 1

Which of the following factors does not affect a person for being an entrepreneur?

Select correct option:

Family background

Education

Personal values

Gender

Question # 3 of 15 (Start time: 06:51:27 AM) Total Marks: 1

Following are the types of non equity arrangements EXCEPT:

Select correct option:

Licensing

Management contracts

Direct export

Turnkey projects

Question # 4 of 15 (Start time: 06:51:33 AM) Total Marks: 1

Following are the important aspects of international success

EXCEPT:

Select correct option:

Planning

Diversification

Reporting

Control

Question # 5 of 15 (Start time: 06:51:39 AM) Total Marks: 1

Which of the following is used by entrepreneurs to acquire experience in an international market before making a major commitment?

Select correct option:

Merger

Joint venture

Minority interest

Majority interest

Question # 6 of 15 (Start time: 06:51:56 AM) Total Marks: 1

The entrepreneur utilizes the resources through:

Select correct option:

Identifying and evaluating the opportunity

Developing a business plan

Implementing the business plan

Manage the enterprise

Question # 7 of 15 (Start time: 06:52:02 AM) Total Marks: 1

Female entrepreneurs differ from male entrepreneurs in terms of following EXCEPT:

Select correct option:

Motivation

Business skills

Departure point

Goal orientation

Question # 8 of 15 (Start time: 06:52:11 AM) Total Marks: 1

Government can help in forming new venture by providing:

Select correct option:

Finance

Technology

Infrastructure

Subsidiaries

Question # 9 of 15 (Start time: 06:52:18 AM) Total Marks: 1

The commitment of administrative domain to the resources is for:

Select correct option:

Periodic intervals

Total amount needed

For certain tasks

For long time

Question # 10 of 15 (Start time: 06:52:26 AM) Total Marks: 1

Which one of the following makes formation of new ventures within a corporate structure difficult?

Select correct option:

Lack of intrapreneurial talent

Lack of freedom to make autonomous decisions

Lack of market opportunity

Lack of knowledge

Question # 11 of 15 (Start time: 06:52:32 AM) Total Marks: 1

Which one of the following system is necessary for expansion and elimination of intrapreneurial units?

Select correct option:

Management

Evaluation

Reward

Training

Question # 12 of 15 (Start time: 06:52:40 AM) Total Marks: 1

Good entrepreneurs are usually from families which are:

Select correct option:

Landlords

Capitalists

Can be from any family with supportive parents

Conservative parents

Question # 13 of 15 (Start time: 06:52:46 AM) Total Marks: 1
An entrepreneur into the hosiery business found out the reason his hosiery was not selling was due to its color. What could be the best source of this information?

Select correct option:

Supplier

Retailer

Competition

Government bureau

Question # 14 of 15 (Start time: 06:52:53 AM) Total Marks: 1
In some countries, point of purchase displays are not allowed in retail stores. Such differences are studied by international entrepreneurs under _____ environment.

Select correct option:

Economic

Political

Cultural

Technological

Question # 15 of 15 (Start time: 06:52:59 AM) Total Marks: 1
Which of the following receives highest investment?

Select correct option:

High potential venture

Foundation firm

Life style

Public company

Question # 1 of 15 (Start time: 06:55:14 AM) Total Marks: 1
In terms of chronological age, most entrepreneurs initiate their entrepreneurial carrier between ages of:

Select correct option:

15 and 22

22 and 45

45 and 57

57 and 63

Question # 2 of 15 (Start time: 06:55:21 AM) Total Marks: 1

Good entrepreneurs are usually from families which are:

Select correct option:

Landlords

Capitalists

Can be from any family with supportive parents

Conservative parents

Question # 3 of 15 (Start time: 06:55:27 AM) Total Marks: 1

Which of the following has a contradictory relationship with an individual for being an entrepreneur?

Select correct option:

His birth order

Parents' social status

Parents' occupation

Relationship with parents

Question # 4 of 15 (Start time: 06:55:34 AM) Total Marks: 1

Which of the following has not yet been empirically established as a distinguishing characteristic of entrepreneurs?

Select correct option:

Locus of control

Feeling about independence

Need for achievement

Risk taking

Question # 5 of 15 (Start time: 06:55:41 AM) Total Marks: 1

Which one the following is the uncontrollable factor in international trade?

Select correct option:

Economic

Cultural

Technological

All of the given options

Question # 6 of 15 (Start time: 06:55:47 AM) Total Marks: 1

An entrepreneur is a person who is a:

Select correct option:

Risk taker

Initiator

Actor

All of the given options

Question # 7 of 15 (Start time: 06:55:53 AM) Total Marks: 1

Which one of the following is the fourth step in the entrepreneurial process?

Select correct option:

Developing successful business ideas

Deciding to become an entrepreneur

Growing the entrepreneurial firm

Moving from an idea to an entrepreneurial firm

Question # 8 of 15 (Start time: 06:55:59 AM) Total Marks: 1

Which two work environments should be good for spawning the new enterprises?

Select correct option:

Finance and marketing

Finance and R&D

Marketing and R&D

Marketing and IT

Question # 9 of 15 (Start time: 06:56:06 AM) Total Marks: 1

Which one of the following is required to develop a good team for creating something new?

Select correct option:

Relationship with team members

Open discussion

Non flexible behavior

Discouragement of team member's ideas

Question # 10 of 15 (Start time: 06:56:14 AM) Total Marks: 1

Gazelles are the firms with:

Select correct option:

High growth rate

Moderate growth rate

Zero% growth rate

Low growth rate

Question # 11 of 15 (Start time: 06:56:21 AM) Total Marks: 1

All of the following are the broad categories of External forces

EXCEPT:

Select correct option:

Economic forces

Socioeconomic forces

Technological forces

Competitive forces

Question # 12 of 15 (Start time: 06:56:27 AM) Total Marks: 1

According to McClelland's need theory, entrepreneurs possess which of the following needs?

Select correct option:

Need for achievement

Need for power

Need for affiliation

Need for esteem

Question # 13 of 15 (Start time: 06:56:34 AM) Total Marks: 1

Following are the types of non equity arrangements EXCEPT:

Select correct option:

Licensing

Management contracts

Direct export

Turnkey projects

Question # 14 of 15 (Start time: 06:56:43 AM) Total Marks: 1

An individual's need to be recognized is called:

Select correct option:

Need for independence

Need for affiliation

Need of fame

Need for achievement

Question # 15 of 15 (Start time: 06:56:50 AM) Total Marks: 1

An entrepreneur doing business within the national border is called:

Select correct option:

International entrepreneurship

Intrapreneurship

Domestic entrepreneurship

Imports

Question # 1 of 15 (Start time: 06:59:14 AM) Total Marks: 1

All of the following are the broad categories of External forces EXCEPT:

Select correct option:

Economic forces

Socioeconomic forces

Technological forces

Competitive forces

Question # 2 of 15 (Start time: 06:59:21 AM) Total Marks: 1

The entrepreneur utilizes the resources through:

Select correct option:

Identifying and evaluating the opportunity

Developing a business plan

Implementing the business plan

Manage the enterprise

Question # 3 of 15 (Start time: 06:59:28 AM) Total Marks: 1

Which of the following factors has allowed small companies to act like they are big ones?

Select correct option:

Competition

Economic development

Technology

Customers

Question # 4 of 15 (Start time: 06:59:34 AM) Total Marks: 1

Which one of the following culture that has a climate and reward system that favor conservative decision making?

Select correct option:

Entrepreneurial

Intrapreneurial

Corporate

None of the given options

Question # 5 of 15 (Start time: 06:59:44 AM) Total Marks: 1

When the multiplicity of environments become too complex to handle, the international entrepreneurs often _____.

Select correct option:

Go for mergers

Diversify

Decentralize operations

Sale out the foreign business

Question # 6 of 15 (Start time: 06:59:51 AM) Total Marks: 1

The difference in the entrepreneurial and managerial domains has contributed towards an increase interest in:

Select correct option:

Forming new firms

Partnership

Intrapreneurship

Private firms

Question # 7 of 15 (Start time: 06:59:57 AM) Total Marks: 1

_____ process of creating incremental wealth is called Entrepreneurship.

Select correct option:

Dynamic

Static

Continuous

Systematic

Question # 8 of 15 (Start time: 07:00:03 AM) Total Marks: 1

An actor and a person who managed large project were termed as the entrepreneur in the _____.

Select correct option:

Earliest period

Middle ages

17th century

19th and 20th century

Question # 9 of 15 (Start time: 07:00:11 AM) Total Marks: 1

In stage of responsibility allocation process the entrepreneur follows:

Select correct option:

Highly centralized decision making process

Highly decentralized decision making process

Somewhat centralized decision making process

No particular standard

Question # 10 of 15 (Start time: 07:00:17 AM) Total Marks: 1

According to McClelland's need theory, entrepreneurs possess which of the following needs?

Select correct option:

Need for achievement

Need for power

Need for affiliation

Need for esteem

Question # 11 of 15 (Start time: 07:00:23 AM) Total Marks: 1

Which of the following statements about the entrepreneurial climate is (are) true?

Select correct option:

Trial and error are discouraged.

Resources of the firm need to be available and easily accessible

A multidisciplinary approach is discouraged.

Failures are not allowed

Question # 12 of 15 (Start time: 07:00:30 AM) Total Marks: 1

Which one of the following system is necessary for expansion and elimination of intrapreneurial units?

Select correct option:

Management

Evaluation

Reward

Training

Question # 13 of 15 (Start time: 07:00:38 AM) Total Marks: 1

GATT is established in 1947, under:

Select correct option:

Japan leadership

China leadership

U.S. leadership

U.K. leadership

Question # 14 of 15 (Start time: 07:00:45 AM) Total Marks: 1

Which one of the following is the uncontrollable factor in international trade?

Select correct option:

Economic

Cultural

Technological

All of the given options

Question # 15 of 15 (Start time: 07:00:51 AM) Total Marks: 1
Professional support network includes following EXCEPT:
Select correct option:

- Personal affiliations
- Mentor
- Trade associations
- Friends**

Question # 1 of 15 (Start time: 07:03:25 AM) Total Marks: 1
An individual's need to be recognized is called:
Select correct option:

- Need for independence
- Need for affiliation
- Need of fame
- Need for achievement**

Question # 2 of 15 (Start time: 07:03:32 AM) Total Marks: 1
Which of the following is used by entrepreneurs to acquire experience in an international market before making a major commitment?
Select correct option:

- Merger
- Joint venture
- Minority interest**
- Majority interest

Question # 3 of 15 (Start time: 07:03:48 AM) Total Marks: 1
Which of the following factors does not affect a person for being an entrepreneur?
Select correct option:

- Family background

Education

Personal values

Gender

Question # 4 of 15 (Start time: 07:03:57 AM) Total Marks: 1

Which of the following factors does not affect a person for being an entrepreneur?

Select correct option:

Work history

Nationality

Education

Personal values

Question # 5 of 15 (Start time: 07:04:03 AM) Total Marks: 1

Foundation companies are formed from:

Select correct option:

Fashion

Most popular business

A winding up company

Research and development

Question # 6 of 15 (Start time: 07:04:10 AM) Total Marks: 1

The entrepreneur was distinguished from capital provider in:

Select correct option:

18th century

17th century

19th and 20th century

Middle ages

Question # 7 of 15 (Start time: 07:04:16 AM) Total Marks: 1

Selling goods to another country through a person in the entrepreneur's home country is known as:

Select correct option:

- Trading
- Direct export
- Indirect export**
- Domestic sales

Question # 8 of 15 (Start time: 07:04:23 AM) Total Marks: 1

Which two work environments should be good for spawning the new enterprises?

Select correct option:

- Finance and marketing
- Finance and R&D
- Marketing and R&D**
- Marketing and IT

Question # 9 of 15 (Start time: 07:04:30 AM) Total Marks: 1

Which of the following receives highest investment?

Select correct option:

- High potential venture**
- Foundation firm
- Life style
- Public company

Question # 10 of 15 (Start time: 07:04:36 AM) Total Marks: 1

Which one of the Following is the way by which an entrepreneur can enter into international business?

Select correct option:

- Export
- Non equity arrangements
- Direct foreign investment
- All of the given options**

Question # 11 of 15 (Start time: 07:04:42 AM) Total Marks: 1
Which of the following factors has allowed small companies to act like they are big ones?
Select correct option:

- Competition
- Economic development
- Technology**
- Customers

Question # 12 of 15 (Start time: 07:04:49 AM) Total Marks: 1
Which one of the following is required to develop a good team for creating something new?
Select correct option:

- Relationship with team members
- Open discussion**
- Non flexible behavior
- Discouragement of team member's ideas

Question # 13 of 15 (Start time: 07:04:56 AM) Total Marks: 1
Which one of the following is the fourth step in the entrepreneurial process?
Select correct option:

- Developing successful business ideas
- Deciding to become an entrepreneur
- Growing the entrepreneurial firm**
- Moving from an idea to an entrepreneurial firm

Question # 14 of 15 (Start time: 07:05:03 AM) Total Marks: 1
Which of the following has a contradictory relationship with an individual for being an entrepreneur?
Select correct option:

His birth order

Parents' social status

Parents' occupation

Relationship with parents

Question # 15 of 15 (Start time: 07:05:13 AM) Total Marks: 1

In stage of responsibility allocation process the entrepreneur follows:

Select correct option:

Highly centralized decision making process

Highly decentralized decision making process

Somewhat centralized decision making process

No particular standard

Question # 1 of 15 (Start time: 07:07:58 AM) Total Marks: 1

The resistance of employees in an organization against flexibility, growth, and diversification can be overcome by developing:

Select correct option:

Entrepreneurship

Intrapreneurship

Managerial domain

Administrative domain

Question # 2 of 15 (Start time: 07:08:07 AM) Total Marks: 1

Which one of the following is NOT an intrapreneurial leadership characteristic?

Select correct option:

Understands environment

Encourage the team work

Not flexible

Persistent

Question # 3 of 15 (Start time: 07:08:14 AM) Total Marks: 1
Professional support network includes following EXCEPT:
Select correct option:

- Personal affiliations
- Mentor
- Trade associations
- Friends

Question # 4 of 15 (Start time: 07:08:21 AM) Total Marks: 1
Which one of the following is NOT the problem in developing the economies of different under developed countries ?
Select correct option:

- Gap of knowledge
- Variable rate of return
- Same communication style
- Different accounting system

Question # 5 of 15 (Start time: 07:08:27 AM) Total Marks: 1
There is evidence that an entrepreneur usually has _____ parents.
Select correct option:

- Self employed
- Discouraged
- Non supportive
- Strict

Question # 6 of 15 (Start time: 07:08:35 AM) Total Marks: 1
Female entrepreneurs differ from male entrepreneurs in terms of following EXCEPT:
Select correct option:

Motivation

Business skills
Departure point
Goal orientation

Question # 7 of 15 (Start time: 07:08:44 AM) Total Marks: 1
Andrew Carnegie is an example of entrepreneur of which century:
Select correct option:

Earliest period
19th and 20th century
Middle ages
17th century

Question # 8 of 15 (Start time: 07:08:50 AM) Total Marks: 1
Following are the important aspects of international success
EXCEPT:
Select correct option:

Planning
Diversification
Reporting
Control

Question # 9 of 15 (Start time: 07:08:57 AM) Total Marks: 1
_____ is required if a company wants to be more flexible in
adopting changes.
Select correct option:

Management commitment
Contact with customers
Technology
More productivity

Question # 10 of 15 (Start time: 07:09:04 AM) Total Marks: 1

The decision to start a new business is taken when one perceives that forming a new business is:

Select correct option:

Possible

Desirable

Accurate

Both a and b

Question # 11 of 15 (Start time: 07:09:11 AM) Total Marks: 1

Which one of the following is the process of entrepreneurs developing new products that over time make current products obsolete?

Select correct option:

Creative destruction

New business model

Anatomization

None of the given options

Question # 12 of 15 (Start time: 07:09:18 AM) Total Marks: 1

Which of the following is used by entrepreneurs to acquire experience in an international market before making a major commitment?

Select correct option:

Merger

Joint venture

Minority interest

Majority interest

Question # 13 of 15 (Start time: 07:09:24 AM) Total Marks: 1

Government can help in forming new venture by providing:

Select correct option:

Finance
Technology
Infrastructure
Subsidiaries

Question # 14 of 15 (Start time: 07:09:31 AM) Total Marks: 1
Which of the following is alternatively called corporate venturing?
Select correct option:

Entrepreneurship
Intrapreneurship
Act of stating a new venture
Offering new products by an existing company

Question # 15 of 15 (Start time: 07:09:38 AM) Total Marks: 1
Gazelles are the firms with:
Select correct option:

High growth rate
Moderate growth rate
Zero% growth rate
Low growth rate

Question # 1 of 15 (Start time: 07:15:23 AM) Total Marks: 1
GATT is established in 1947, under:
Select correct option:

Japan leadership
China leadership
U.S. leadership
U.K. leadership

Question # 2 of 15 (Start time: 07:15:29 AM) Total Marks: 1
The entrepreneur utilizes the resources through:
Select correct option:

Identifying and evaluating the opportunity

Developing a business plan

Implementing the business plan

Manage the enterprise

Question # 3 of 15 (Start time: 07:15:36 AM) Total Marks: 1

Which one the following is the uncontrollable factor in international trade?

Select correct option:

Economic

Cultural

Technological

All of the given options

Question # 4 of 15 (Start time: 07:15:42 AM) Total Marks: 1

In stage of responsibility allocation process the entrepreneur follows:

Select correct option:

Highly centralized decision making process

Highly decentralized decision making process

Somewhat centralized decision making process

No particular standard

Question # 5 of 15 (Start time: 07:15:48 AM) Total Marks: 1

Which of the following factors does not affect a person for being an entrepreneur?

Select correct option:

Family background

Education

Personal values

Gender

Question # 6 of 15 (Start time: 07:15:55 AM) Total Marks: 1
External forces directly affect all of the following EXCEPT:
Select correct option:

- Market segmentation strategies
- Types of products/services offered
- Management structure of organization**
- Choice of businesses to acquire or sell

Question # 7 of 15 (Start time: 07:16:02 AM) Total Marks: 1
Which of the following firm achieves modest growth:
Select correct option:

- High potential growth firm
- Foundation firm**
- Life style
- Public company

Question # 8 of 15 (Start time: 07:16:09 AM) Total Marks: 1
_____ process of creating incremental wealth is called
Entrepreneurship.
Select correct option:

- Dynamic**
- Static
- Continuous
- Systematic

Question # 9 of 15 (Start time: 07:16:15 AM) Total Marks: 1
Selling goods to another country by taking care of transactions is
called:
Select correct option:

- Indirect exporting

Direct exporting

Importing

Management contract

Question # 10 of 15 (Start time: 07:16:24 AM) Total Marks: 1

Which of the following factors does not affect a person for being an entrepreneur?

Select correct option:

Work history

Nationality

Education

Personal values

Question # 11 of 15 (Start time: 07:16:30 AM) Total Marks: 1

An entrepreneur doing business within the national border is called:

Select correct option:

International entrepreneurship

Intrapreneurship

Domestic entrepreneurship

Imports

Question # 12 of 15 (Start time: 07:16:36 AM) Total Marks: 1

Which one of the following makes formation of new ventures within a corporate structure difficult?

Select correct option:

Lack of intrapreneurial talent

Lack of freedom to make autonomous decisions

Lack of market opportunity

Lack of knowledge

Question # 13 of 15 (Start time: 07:16:42 AM) Total Marks: 1

Which one of the following is the first step in the entrepreneurial process?

Select correct option:

Developing successful business ideas

Deciding to become an entrepreneur

Growing the entrepreneurial firm

Moving from an idea to an entrepreneurial firm

Question # 14 of 15 (Start time: 07:16:50 AM) Total Marks: 1

Andrew Carnegie is an example of entrepreneur of which century:

Select correct option:

Earliest period

19th and 20th century

Middle ages

17th century

Question # 15 of 15 (Start time: 07:16:57 AM) Total Marks: 1

The startups which rarely go public are called:

Select correct option:

Life style

Foundation Company

Small company •

High potential venture

Question # 1 of 15 (Start time: 07:19:59 AM) Total Marks: 1

All of the following are the broad categories of External forces EXCEPT:

Select correct option:

Economic forces

Socioeconomic forces

Technological forces

Competitive forces

Question # 2 of 15 (Start time: 07:20:06 AM) Total Marks: 1

Which of the following statements about the entrepreneurial climate is (are) true?

Select correct option:

Trial and error are discouraged.

Resources of the firm need to be available and easily accessible

A multidisciplinary approach is discouraged.

Failures are not allowed

Question # 3 of 15 (Start time: 07:20:13 AM) Total Marks: 1

The startups which rarely go public are called:

Select correct option:

Life style

Foundation Company

Small company

High potential venture

Question # 4 of 15 (Start time: 07:20:21 AM) Total Marks: 1

Selling goods to another country by taking care of transactions is called:

Select correct option:

Indirect exporting

Direct exporting

Importing

Management contract

Question # 5 of 15 (Start time: 07:20:28 AM) Total Marks: 1

The intersection of knowledge and a recognized social need to start a product development process is called:

Select correct option:

Iterative synthesis

Product-evolution process

Ordinary innovation

Situation analysis

Question # 6 of 15 (Start time: 07:20:36 AM) Total Marks: 1

Which of the following has a contradictory relationship with an individual for being an entrepreneur?

Select correct option:

His birth order

Parents' social status

Parents' occupation

Relationship with parents

Question # 7 of 15 (Start time: 07:20:42 AM) Total Marks: 1

The entrepreneur's _____ depends on his perception of the opportunity.

Select correct option:

Commitment to opportunity

Commitment of resources

Control of resources

Strategic orientation

Question # 8 of 15 (Start time: 07:20:49 AM) Total Marks: 1

The activity which occurs when the new venture is started are called:

Select correct option:

Motivation

Business skills

Departure point

Goal orientation

Question # 9 of 15 (Start time: 07:20:55 AM) Total Marks: 1
Which of the following is NOT a characteristic of an entrepreneur?
Select correct option:

- Need for independence
- Need for affiliation**
- Need for achievement
- Risk taking

Question # 10 of 15 (Start time: 07:21:03 AM) Total Marks: 1
Which one of the following is the fourth step in the entrepreneurial process?
Select correct option:

- Developing successful business ideas
- Deciding to become an entrepreneur
- Growing the entrepreneurial firm**
- Moving from an idea to an entrepreneurial firm

Question # 11 of 15 (Start time: 07:21:10 AM) Total Marks: 1
_____ is required if a company wants to be more flexible in adopting changes.
Select correct option:

- Management commitment**
- Contact with customers
- Technology
- More productivity

Question # 12 of 15 (Start time: 07:21:18 AM) Total Marks: 1
The combining of two or more independent bodies into a single body is known as:
Select correct option:

Joint venture

Merger

Rivalry

Protectionist attitudes

Question # 13 of 15 (Start time: 07:21:41 AM) Total Marks: 1

Which of the following factors does not affect a person for being an entrepreneur?

Select correct option:

Family background

Education

Personal values

Gender

Question # 14 of 15 (Start time: 07:21:48 AM) Total Marks: 1

The entrepreneur utilizes the resources through:

Select correct option:

Identifying and evaluating the opportunity

Developing a business plan

Implementing the business plan

Manage the enterprise

Question # 15 of 15 (Start time: 07:21:54 AM) Total Marks: 1

An entrepreneur is a person who is a:

Select correct option:

Risk taker

Initiator

Actor

All of the given options

Question # 1 of 15 (Start time: 07:25:26 AM) Total Marks: 1

In terms of chronological age, most entrepreneurs initiate their entrepreneurial career between ages of:

Select correct option:

15 and 22

22 and 45

45 and 57

57 and 63

Question # 2 of 15 (Start time: 07:25:32 AM) Total Marks: 1

Gazelles are the firms with:

Select correct option:

High growth rate

Moderate growth rate

Zero% growth rate

Low growth rate

Question # 3 of 15 (Start time: 07:25:41 AM) Total Marks: 1

Which of the following factors does not affect a person for being an entrepreneur?

Select correct option:

Family background

Education

Personal values

Gender

Question # 4 of 15 (Start time: 07:25:49 AM) Total Marks: 1

The resources acquired from others(creditors, banks etc) are usually:

Select correct option:

Easily available

Difficult to obtain

Very useful

Very cheap

Question # 5 of 15 (Start time: 07:25:55 AM) Total Marks: 1

Which of the following has a contradictory relationship with an individual for being an entrepreneur?

Select correct option:

His birth order

Parents' social status

Parents' occupation

Relationship with parents

Question # 6 of 15 (Start time: 07:26:02 AM) Total Marks: 1

The resistance of employees in an organization against flexibility, growth, and diversification can be overcome by developing:

Select correct option:

Entrepreneurship

Intrapreneurship

Managerial domain

Administrative domain

Question # 7 of 15 (Start time: 07:26:09 AM) Total Marks: 1

Which two work environments should be good for spawning the new enterprises?

Select correct option:

Finance and marketing

Finance and R&D

Marketing and R&D

Marketing and IT

Question # 8 of 15 (Start time: 07:26:15 AM) Total Marks: 1

Which one of the following best represents the environment of an entrepreneurial oriented organization?

Select correct option:

- Corporate culture
- Entrepreneurial culture
- Intrapreneurial culture**
- Traditional culture

Question # 9 of 15 (Start time: 07:26:22 AM) Total Marks: 1

Which of the following statements about the entrepreneurial climate is (are) true?

Select correct option:

- Trial and error are discouraged.
- Resources of the firm need to be available and easily accessible**
- A multidisciplinary approach is discouraged.
- Failures are not allowed

Question # 10 of 15 (Start time: 07:26:27 AM) Total Marks: 1

The entrepreneur's _____ depends on his perception of the opportunity.

Select correct option:

- Commitment to opportunity
- Commitment of resources
- Control of resources
- Strategic orientation**

Question # 11 of 15 (Start time: 07:26:33 AM) Total Marks: 1

The startups which rarely go public are called:

Select correct option:

- Life style
- Foundation Company**

Small company
High potential venture

Question # 12 of 15 (Start time: 07:26:40 AM) Total Marks: 1
The difference in the entrepreneurial and managerial domains has contributed towards an increase interest in:
Select correct option:

Forming new firms
Partnership
Intrapreneurship
Private firms

Question # 13 of 15 (Start time: 07:26:48 AM) Total Marks: 1
Which one of the following is a sound strategic option for an entrepreneur when synergy is present?
Select correct option:

Merger
Joint venture
Minority interest
Majority interest

Question # 14 of 15 (Start time: 07:26:54 AM) Total Marks: 1
Individuals influencing an entrepreneur's career choice and style are known as:
Select correct option:

Role model
Moral-support network
Professional support network
Support system

Question # 15 of 15 (Start time: 07:27:13 AM) Total Marks: 1
Generally, male entrepreneurs start their first venture in the age of:

Select correct option:

Late 20s

Early 30s

Late 30s

Early 40s

Question # 1 of 15 (Start time: 07:29:42 AM) Total Marks: 1

An entrepreneur is a person who is a:

Select correct option:

Risk taker

Initiator

Actor

All of the given options

Question # 2 of 15 (Start time: 07:29:55 AM) Total Marks: 1

Following are the important aspects of international success

EXCEPT:

Select correct option:

Planning

Diversification

Reporting

Control

Question # 3 of 15 (Start time: 07:30:13 AM) Total Marks: 1

External forces directly affect all of the following EXCEPT:

Select correct option:

Market segmentation strategies

Types of products/services offered

Management structure of organization

Choice of businesses to acquire or sell

Question # 4 of 15 (Start time: 07:30:34 AM) Total Marks: 1

Which of the following is used by entrepreneurs to acquire experience in an international market before making a major commitment?

Select correct option:

Merger

Joint venture

Minority interest

Majority interest

Question # 5 of 15 (Start time: 07:31:08 AM) Total Marks: 1

Moral support network includes following EXCEPT:

Select correct option:

Spouses

Friends

Business associates

Relatives

Question # 6 of 15 (Start time: 07:31:24 AM) Total Marks: 1

Which of the following factors does not affect a person for being an entrepreneur?

Select correct option:

Work history

Nationality

Education

Personal values

Question # 7 of 15 (Start time: 07:31:37 AM) Total Marks: 1

Selling goods to another country through a person in the entrepreneur's home country is known as:

Select correct option:

Trading
Direct export
Indirect export
Domestic sales

Question # 8 of 15 (Start time: 07:31:51 AM) Total Marks: 1
Female entrepreneurs differ from male entrepreneurs in terms of following EXCEPT:
Select correct option:

Motivation
Business skills
Departure point
Goal orientation

Question # 9 of 15 (Start time: 07:32:01 AM) Total Marks: 1
Factors contribute to the creation of new venture EXCEPT:
Select correct option:

Government
Finance
High interest rates
Role models

Question # 10 of 15 (Start time: 07:32:17 AM) Total Marks: 1
The former USSR received technology and syrup from Pepsi and provided it with Soviet vodka and rights to distribute it in the US.
This is an example of:
Select correct option:

Economic development
Barter system
Balance of payment
International trade

Question # 11 of 15 (Start time: 07:32:39 AM) Total Marks: 1

GATT is established in 1947, under:

Select correct option:

Japan leadership

China leadership

U.S. leadership

U.K. leadership

Question # 12 of 15 (Start time: 07:32:52 AM) Total Marks: 1

The resistance of employees in an organization against flexibility, growth, and diversification can be overcome by developing:

Select correct option:

Entrepreneurship

Intrapreneurship

Managerial domain

Administrative domain

Question # 13 of 15 (Start time: 07:33:11 AM) Total Marks: 1

When the multiplicity of environments become too complex to handle, the international entrepreneurs often _____.

Select correct option:

Go for mergers •

Diversify

Decentralize operations

Sale out the foreign business

Question # 14 of 15 (Start time: 07:33:22 AM) Total Marks: 1

Which one of the following system is necessary for expansion and elimination of intrapreneurial units?

Select correct option:

Management

Evaluation

Reward

Training

Question # 15 of 15 (Start time: 07:33:36 AM) Total Marks: 1

The resources acquired from others(creditors, banks etc) are usually:

Select correct option:

Easily available

Difficult to obtain

Very useful

Very cheap